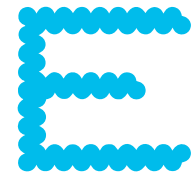
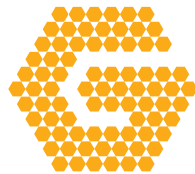
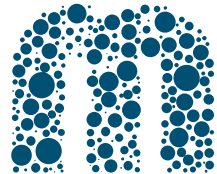


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January 28 - February 1, 2019 • Barcelona



INTUITIVE



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# Disaggregating Network Devices and Software :

A reality check !

Steve Iatrou, Senior Solutions Architect

Syed Hassan, Senior Solutions Architect



In cooperation with Mikhail Korshunov, Technical  
Marketing, SPBU

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# Agenda

- Introduction
- Market Driver of HW/SW Disaggregation
- Layering the integrated router
- Cisco ISO XR on 3<sup>rd</sup> HW
- Implications and lessons learnt
- Summary

# Disaggregation

Functional Components

Smallest form factor

Software Control

Open APIs

Self Contained

Modularization of HW/SW

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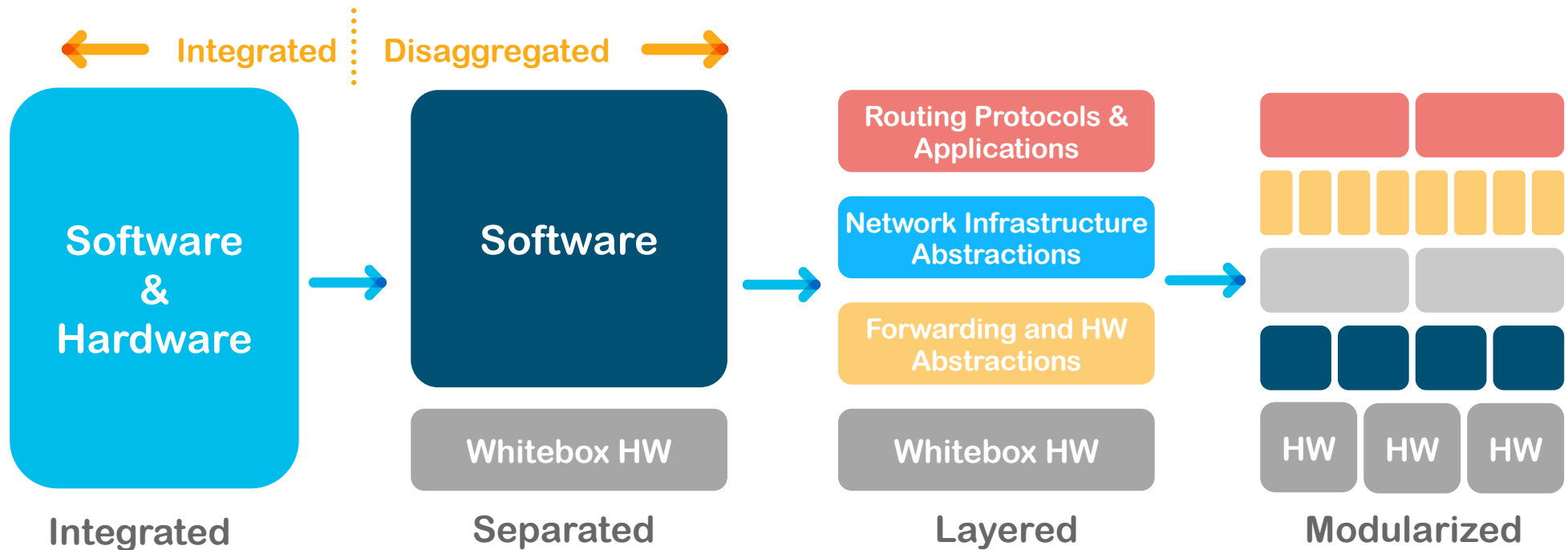
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*“The separation of networking equipment into **functional components** and allowing each component to be individually deployed. Ideally, provided in the **smallest form factor** capable of delivering a specific function. Equipment should be **self-contained**, required no additional common equipment to operate, and incorporate **open APIs** to enable **Software control**”*

Source : “Charting the Path to Network Automation and Disaggregation: Carrier SDN Survey Analysis” ; Heavy Reading ; February 2018

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# Disaggregation Changes The Value Proposition



- Rich Feature Set
- Wide Range of HW Form Factors
- Pre-integrated / pre-tested
- Single Touchpoint Support

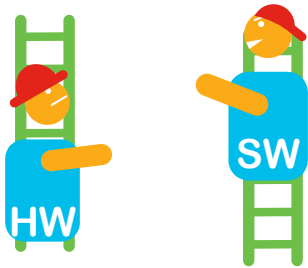
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- SW Feature Development Speed
- HW Platform Independence
- Cost efficiency
- New Operating Paradigms

# Market Drivers

# The Promise of Disaggregation



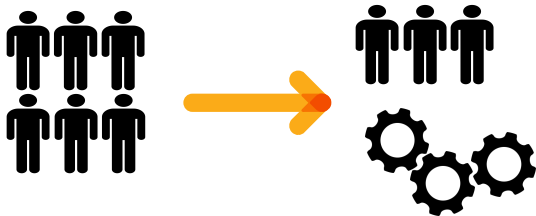
## Rate of Innovation :

Decouple SW and HW roadmaps



## Cost Efficiency:

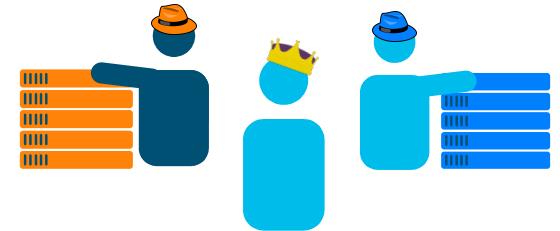
Standardization, open source, commoditization reduces costs



## New Operating Paradigm :

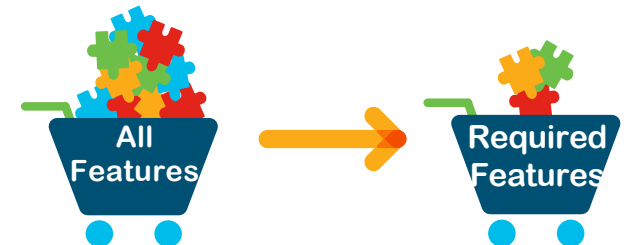
Automated, “Machine first”, API driven

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## Vendor Independence :

Customers can source from a diverse supplier market



## Design Flexibility :

Deploy (test, certify) only what you need

# The Web Segment is paving the way

WEB

## Web Players Redefining DC

SPs are taking notice (Investing in NOS vendors)



## Operating Efficiency

Becoming the dominant criteria



## Machine First Design

Obviate human operation & management touchpoints



## Architecture

Scales horizontally, open & interchangeable, disaggregated



## Components

Low cost hardware, modular software



## Microservices Architecture

Applications developed as loosely coupled services connected via APIs

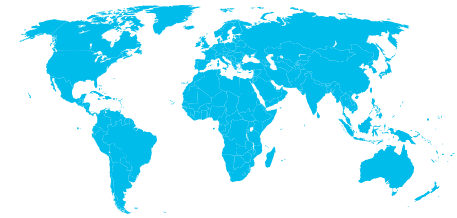


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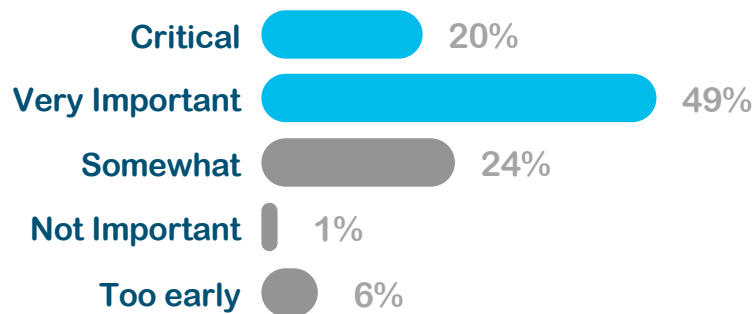
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# SP Disaggregation Survey Analysis

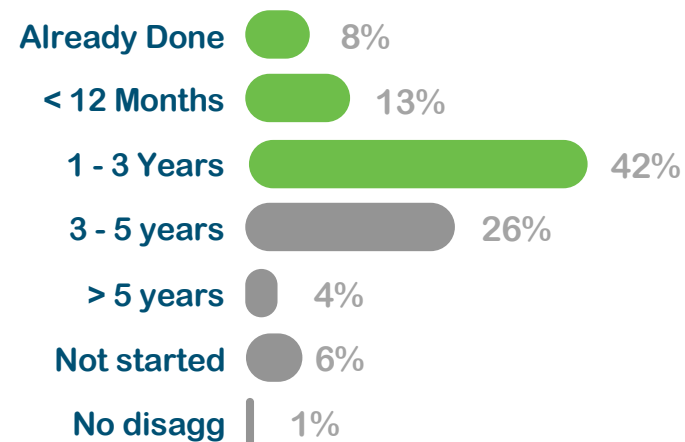


## Disaggregation Importance to SPs



**69 % deem disaggregation “critical” or “very important”**

## Disaggregation Timeline for Deployment

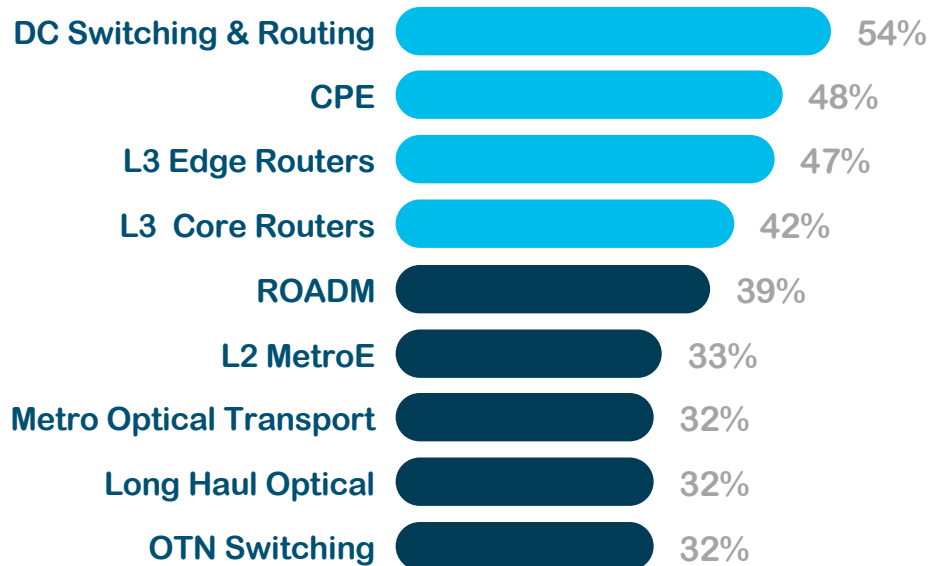


**63 % will have deployed disaggregated systems over the next 3 years**

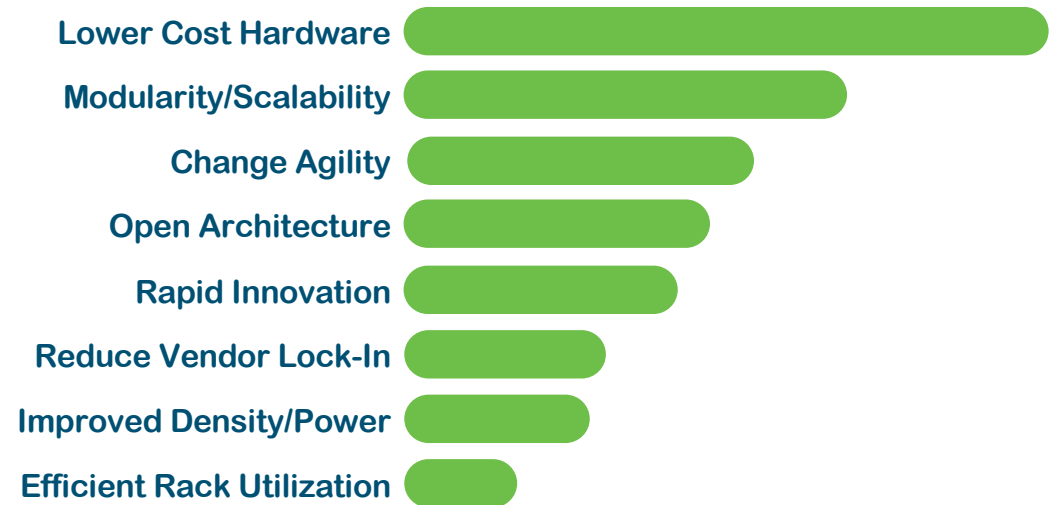
# SP Network Functions & Benefits



## Most Important Functions



## Benefits for Operators



IP equipment in the top 4 !

Cost optimization dominates



Source : "Charting the Path to Network Automation and Disaggregation : Carrier SDN Survey Analysis" ; Heavy Reading ; February 2018  
N=137 respondents

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# Customer Profiles

Adopters	Explorers/Skeptics	Disbelievers
<ul style="list-style-type: none"><li>• Unsatisfied with HW vendor Velocity, Pricing, Flexibility</li><li>• Want to avoid Vendor Lock-in</li><li>• Long-term vision around commoditization</li></ul>	<ul style="list-style-type: none"><li>• Believe Capex savings potential in disaggregated solutions for HW and SW</li><li>• Exploring overall operational cost savings with disaggregation</li></ul>	<ul style="list-style-type: none"><li>• Happy with Integrated Solutions</li><li>• Not a believer in overall cost savings by adapting a disaggregated solutions</li></ul>

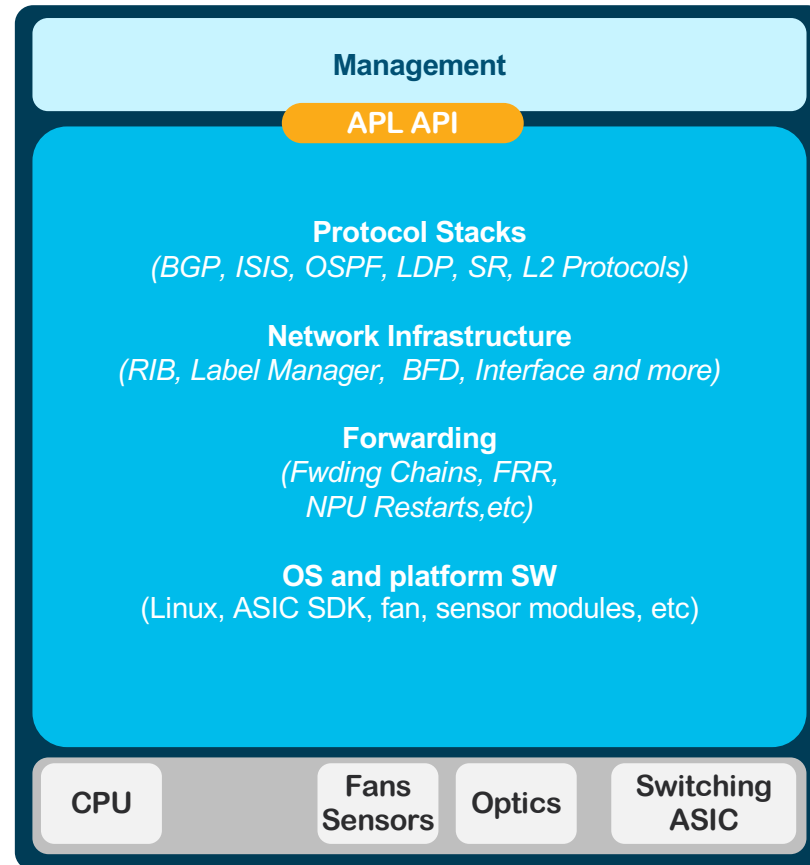
# Delaying the Integrated Router

# De-Layering The Network Stack

## A Typical Integrated Router

### Application/Protocol Layer

APIs into the Control (e.g. (BGP, IGP, SR) and Management Plane (e.g CLI, Netconf, SNMP, Syslog, SSH)

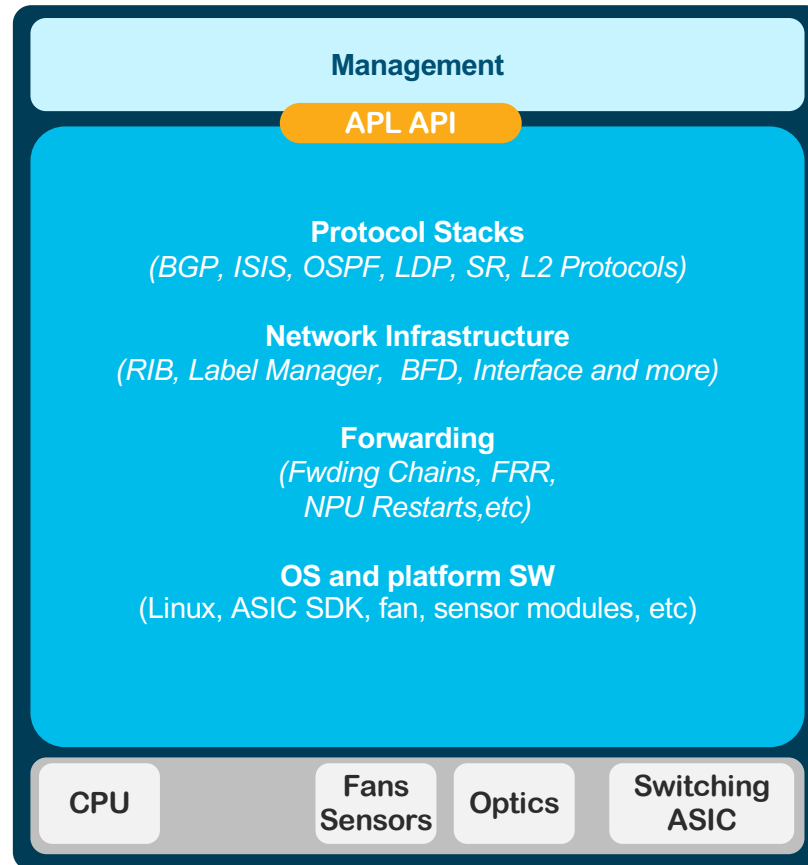


# De-Layering The Network Stack

## High Level Value Proposition



- Rich Feature Set
- Wide Range of HW Form Factors
- Pre-integrated / pre-tested
- Single Touchpoint Support



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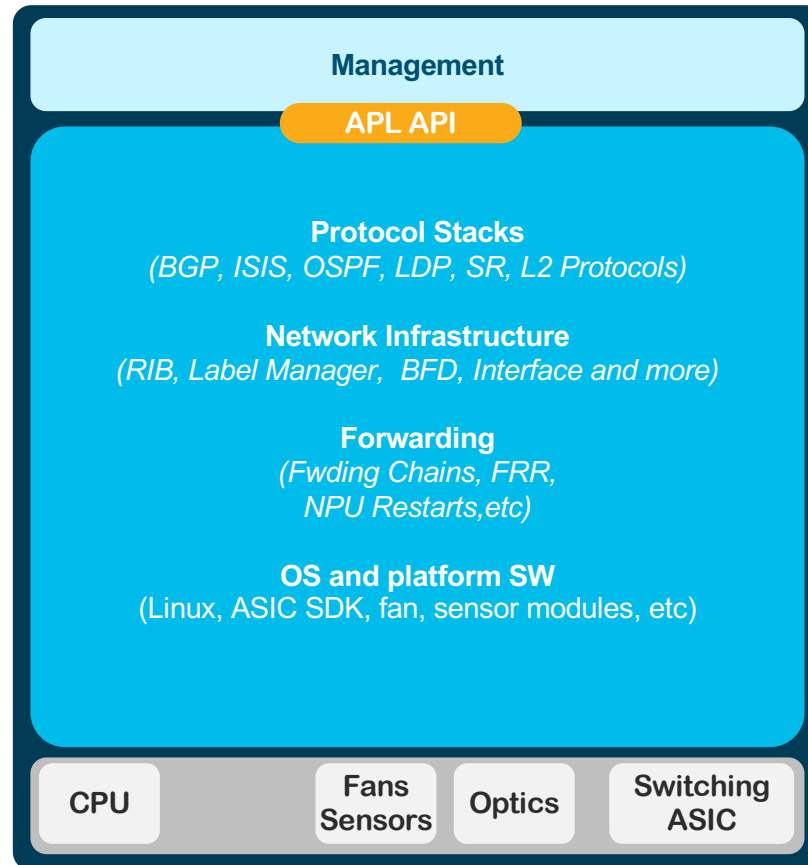
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# De-Layering The Network Stack

## Usual Concerns Related to Integrated Systems



- Rich Feature Set
- Wide Range of HW Form Factors
- Pre-integrated / pre-tested
- Single Touchpoint Support



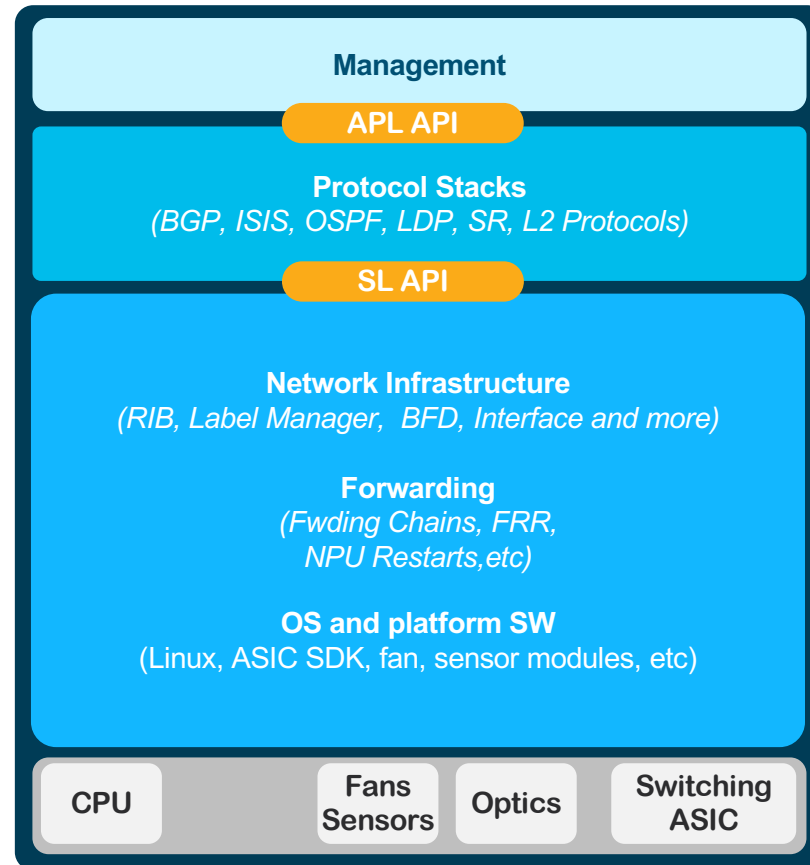
- Slower Feature Development
- HW and SW Vendor Lock
- Mostly Proprietary Solutions
- Higher Cost

# De-Layering The Network Stack

## Phase 1 : Exposed Direct Access to the Forwarding Plane

### Application/Protocol Layer

APIs into the Control (e.g. BGP, IGP, SR) and Management Plane (e.g CLI, Netconf, SNMP, Syslog, SSH)



### Service Adaptation Layer (Cisco)

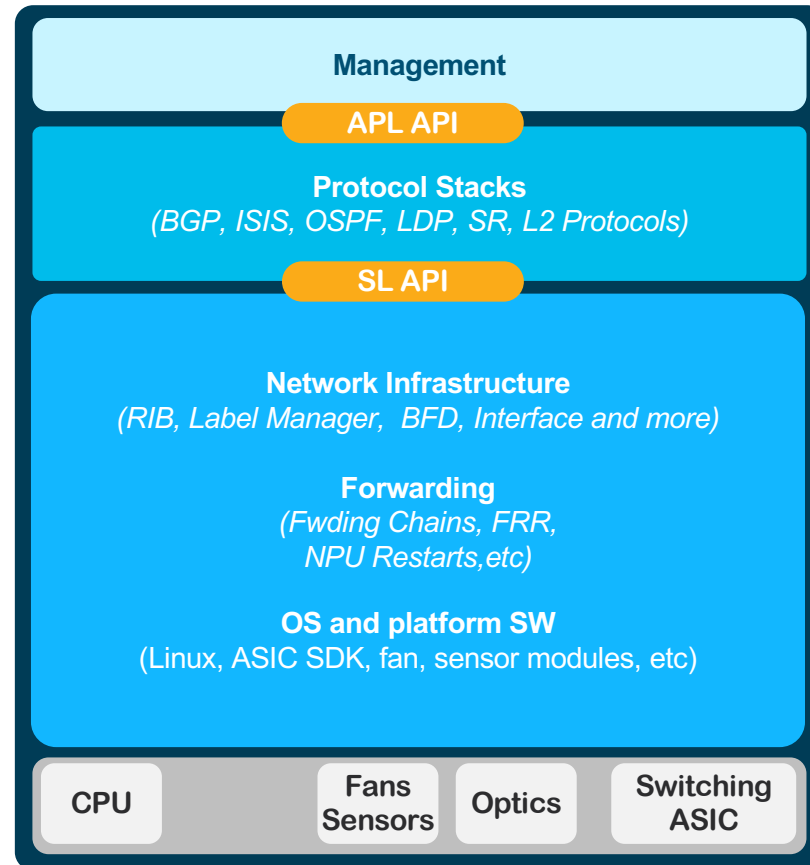
Enables dynamic, programmatic control. Build & extend the device's control plane functionality.

# De-Layering The Network Stack

## Phase 1 : Exposed Direct Access to the Control Plane

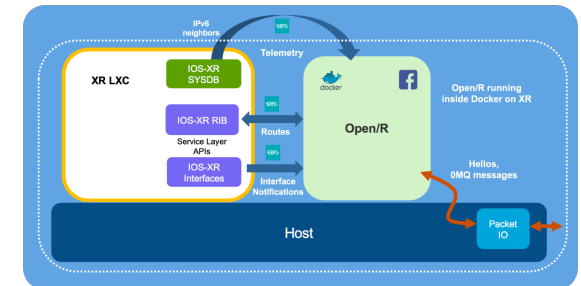
### Application/Protocol Layer

APIs into the Control (e.g. BGP, IGP, SR) and Management Plane (e.g. CLI, Netconf, SNMP, Syslog, SSH)



### Service Adaptation Layer (Cisco)

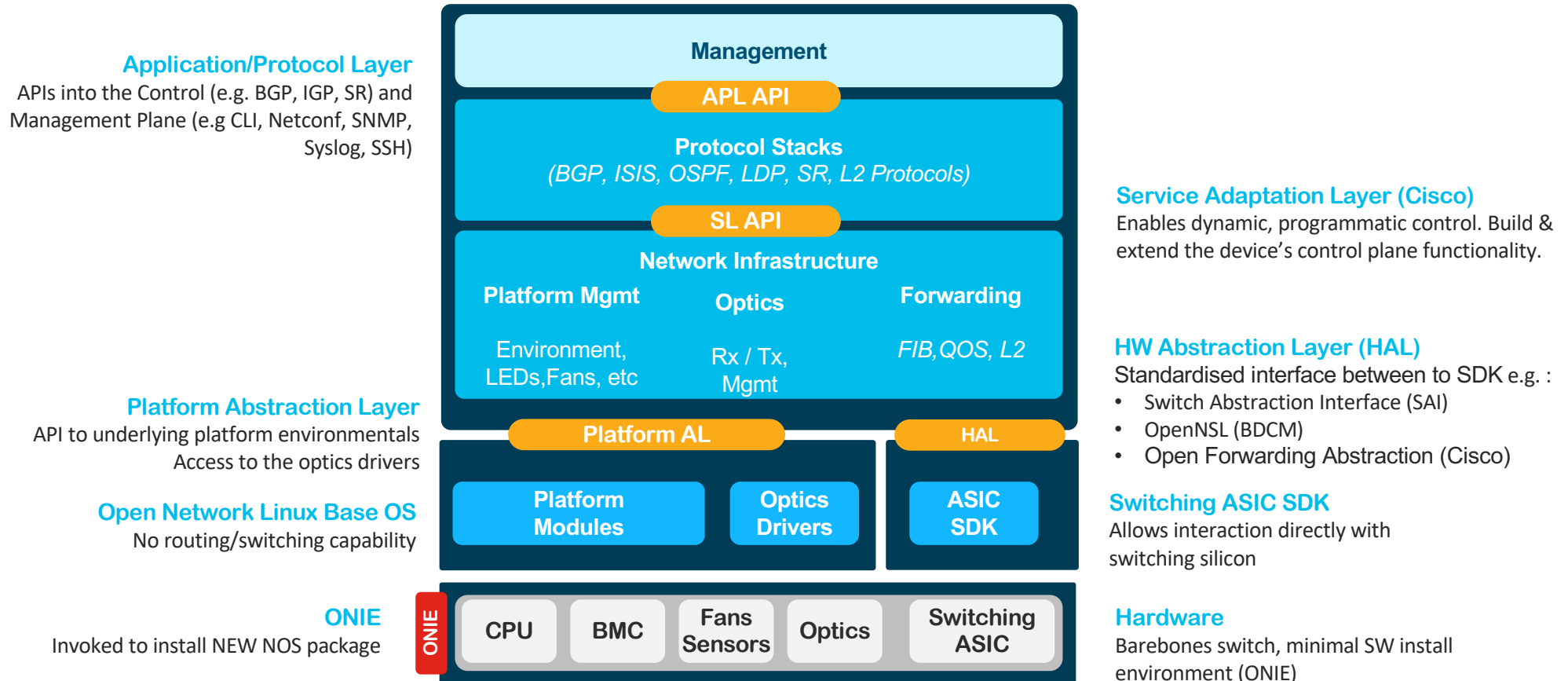
Enables dynamic, programmatic control. Build & extend the device's control plane functionality.



e.g : [Open/R integration with XR](#)

# De-Layering The Network Stack

## Phase 2 : Complete Separation Between SW and HW



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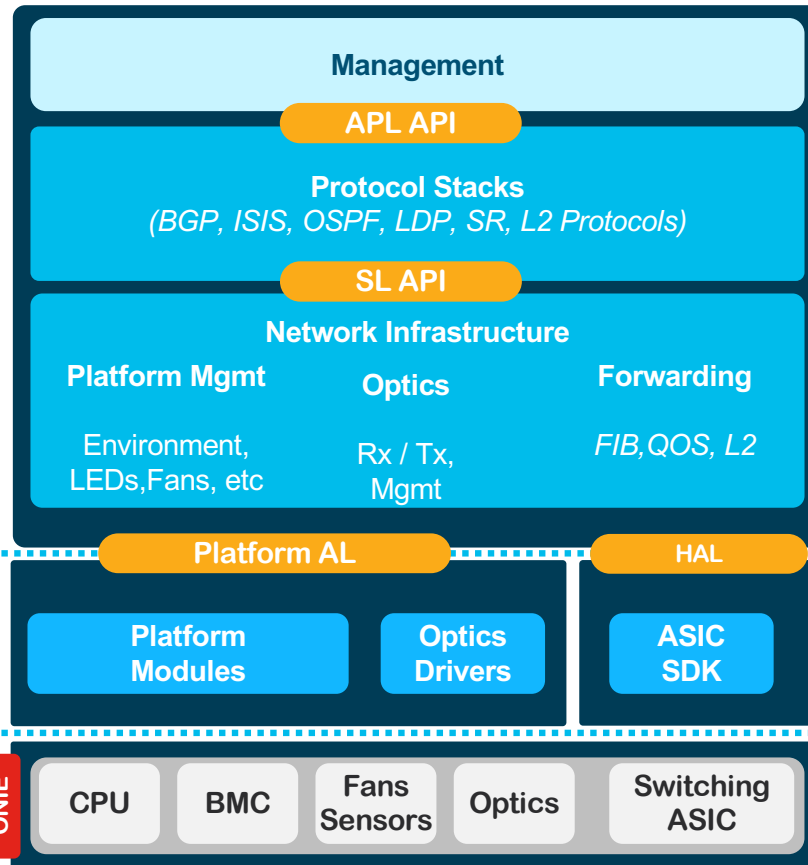
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# De-Layering The Network Stack

## The Three Main Components of a Disaggregated System

Network Operating  
System (NOS)

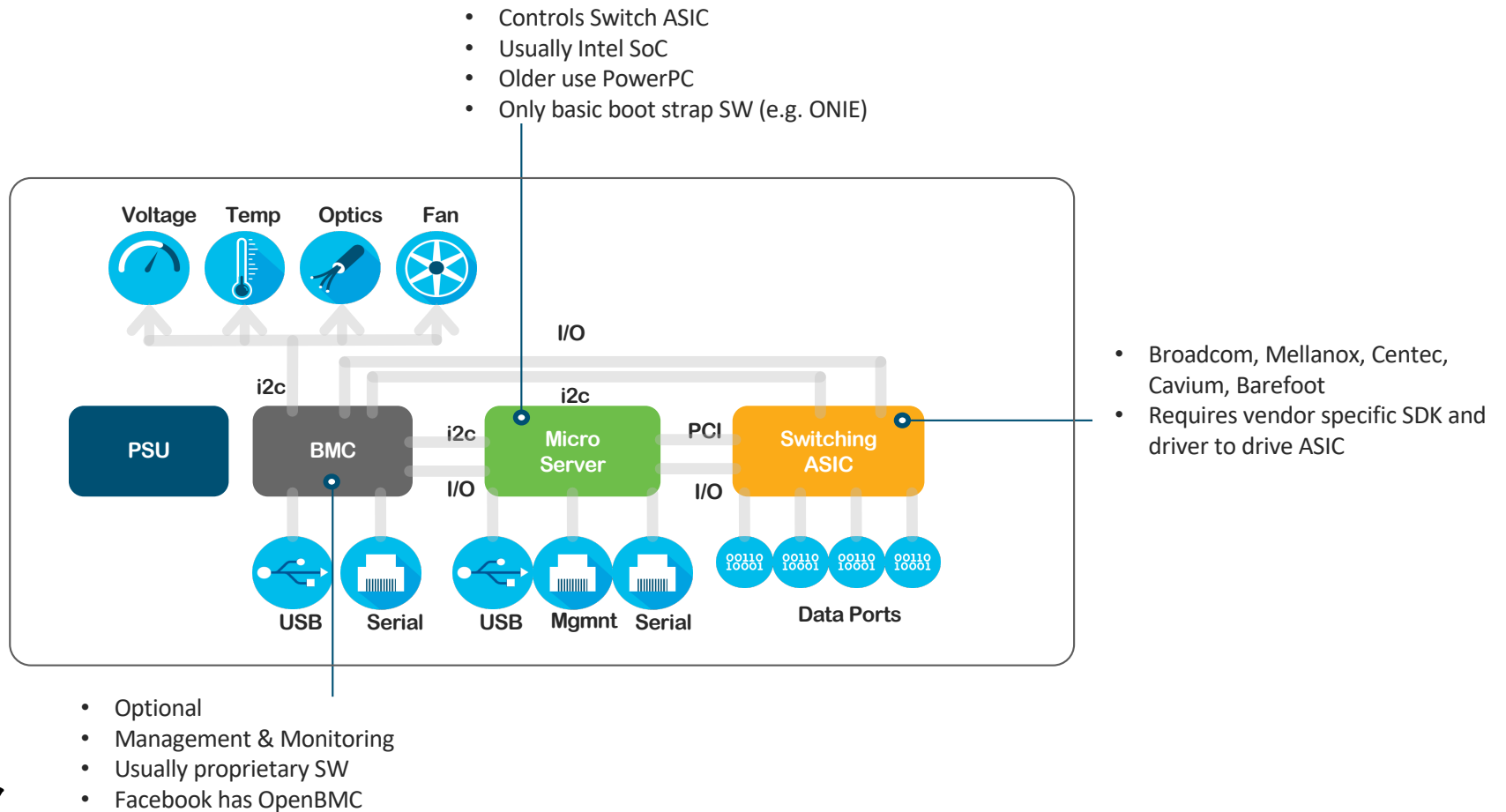


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# What Is A White Box?



# Typical Whitebox – What do you get?

Switching Hardware

NOS Installer



- Generally, HW vendors do not provide any switching/routing stack
- ONIE\* is the only SW installed to bootstrap switch
- NOS must be selected and purchased separately
- Whitebox must be certified for the by NOS vendor
- The NOS is usually provided as an ONIE boot image

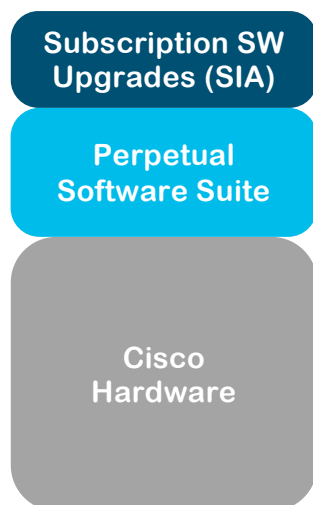
\*Open Network Installation Environment

Let's get specific now ...

# Cisco Software Only Models

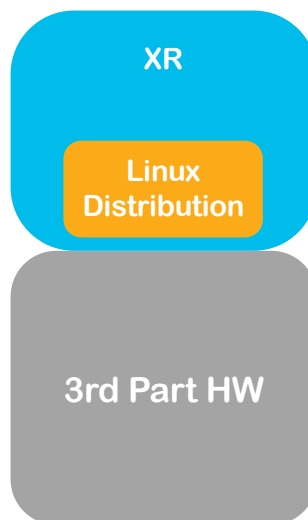
## Full Stack

Cisco SW & HW but not bundled together



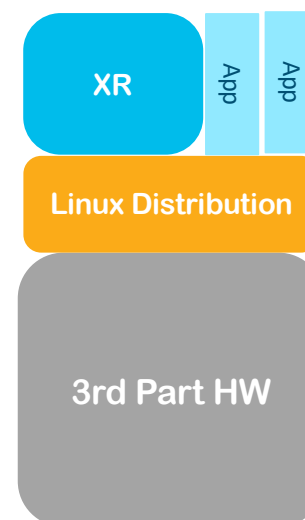
## “SW Only Model”

IOS-XR offered as a SW only  
Running on *verified* 3<sup>rd</sup> party HW

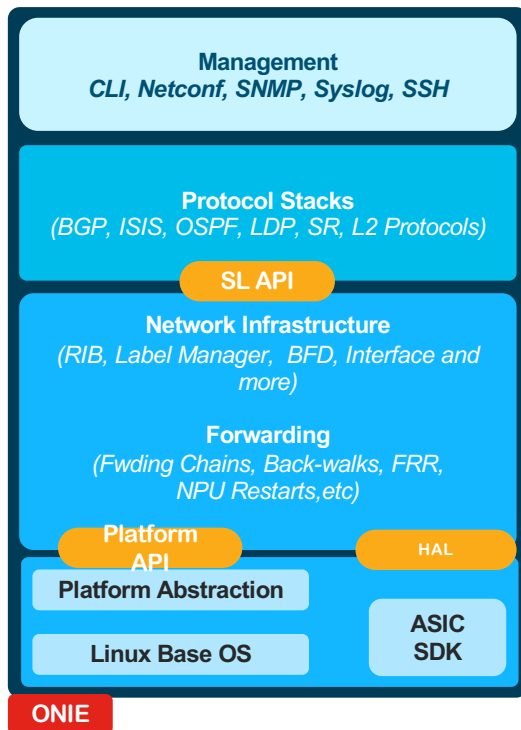


## “XR Only Model”

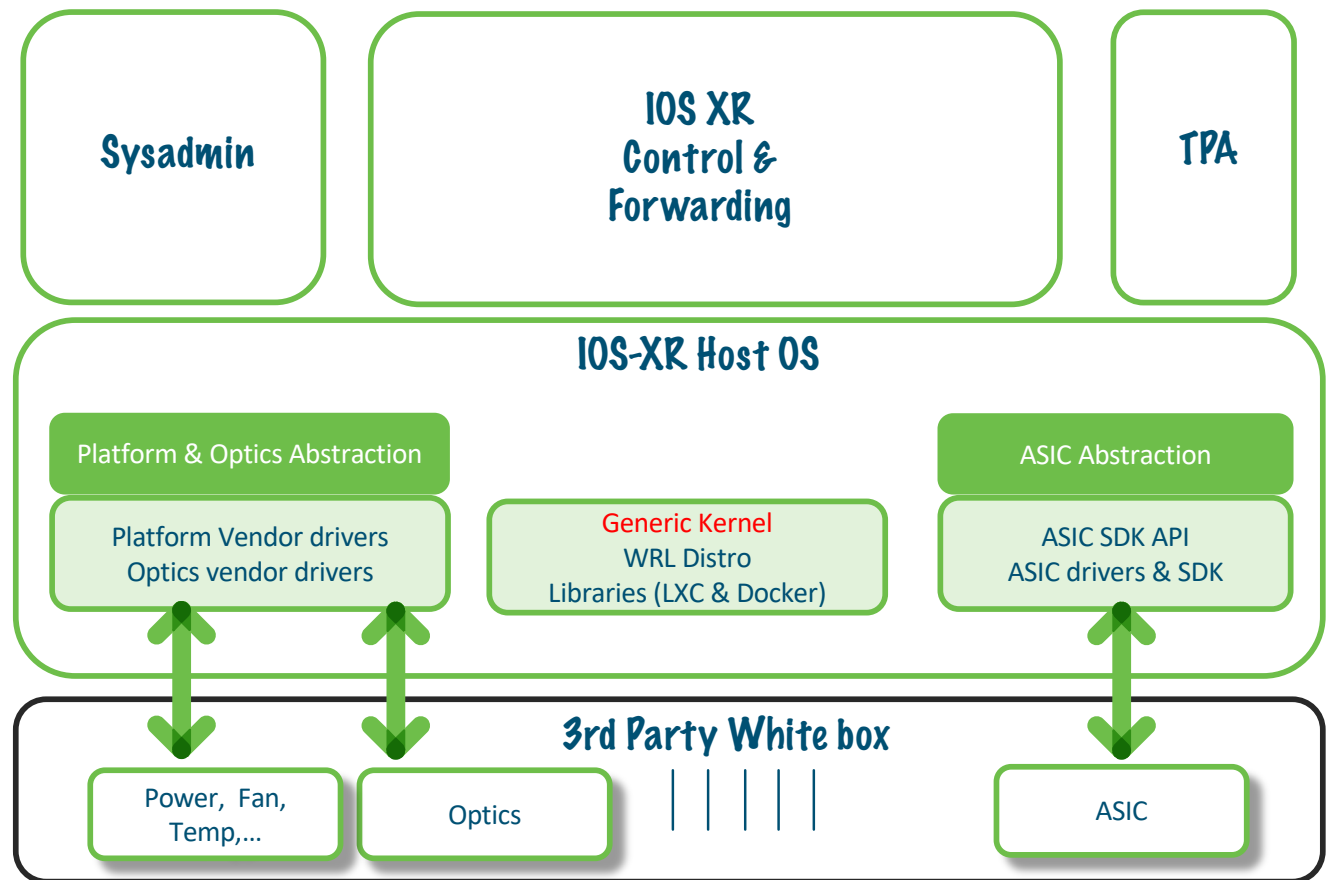
IOS-XR offered as a SW only  
Running on *verified* Linux Distro  
on top of *verified* 3<sup>rd</sup> party HW



# IOS XR on a White Box



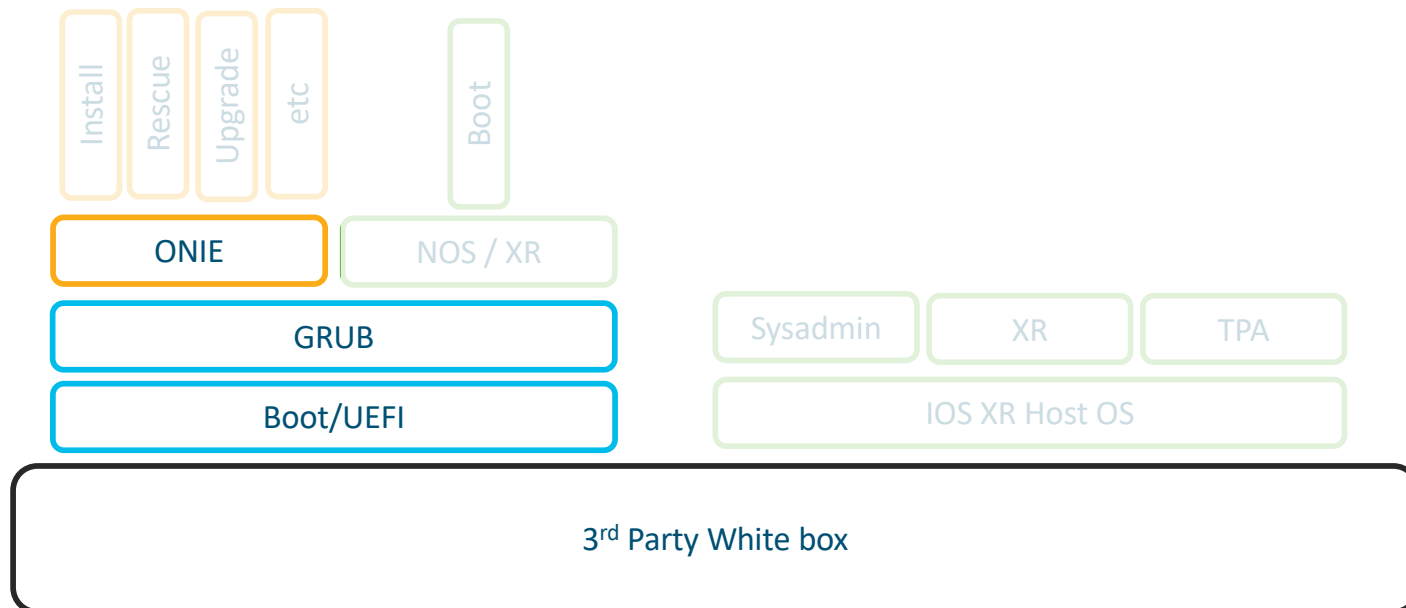
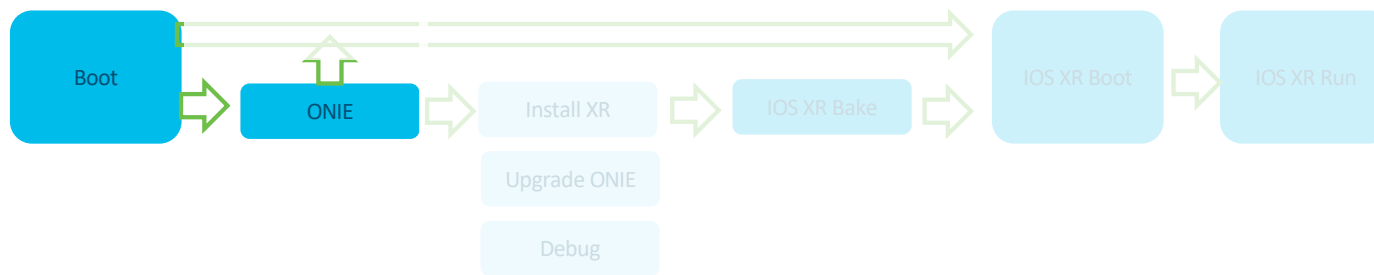
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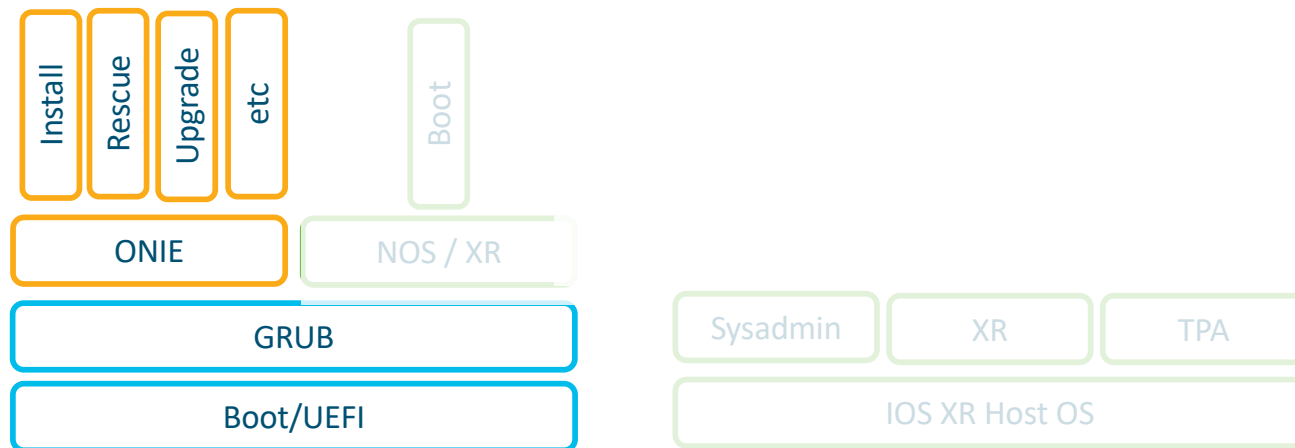
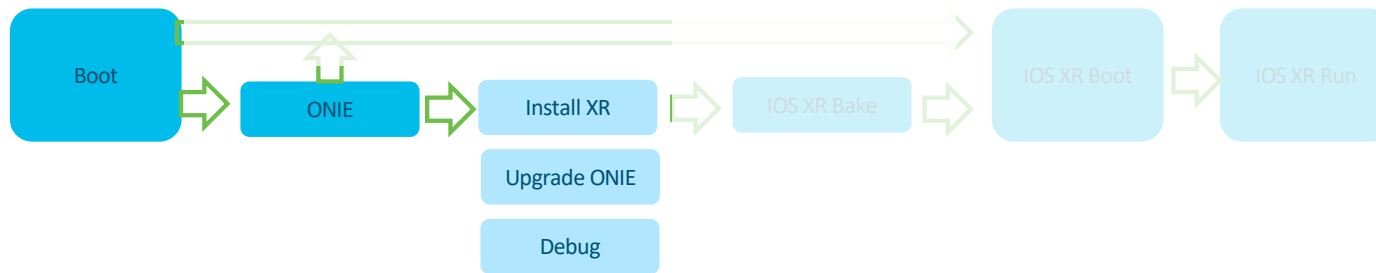
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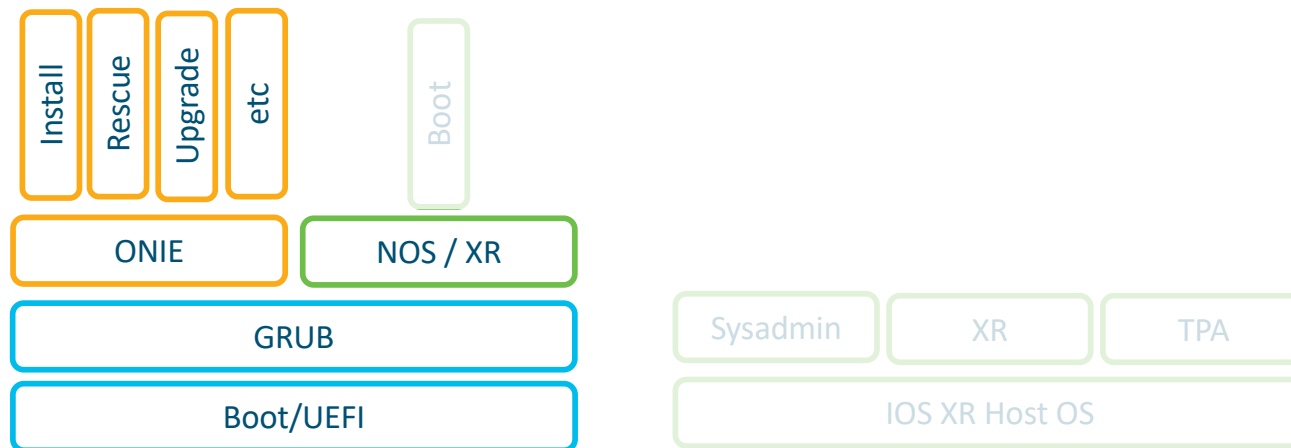
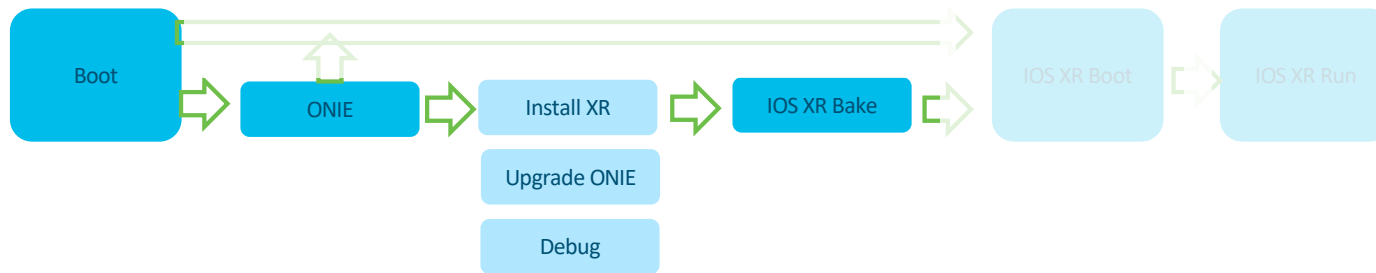
# IOS XR on a White Box



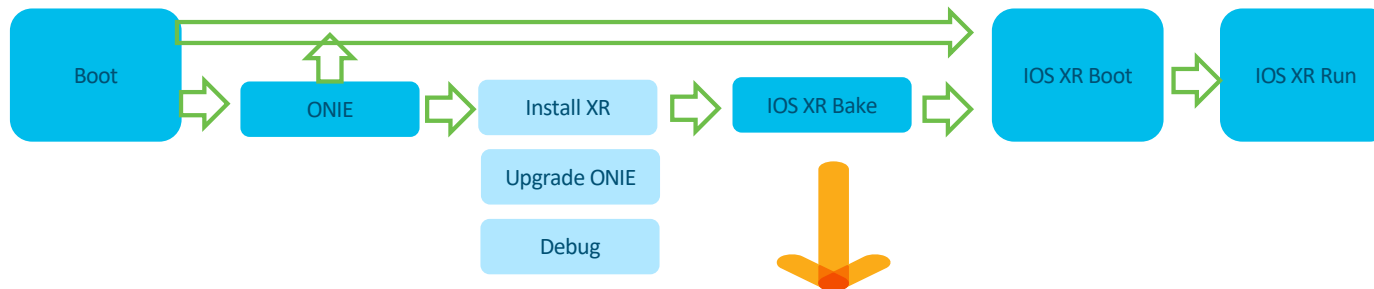
# IOS XR on a White Box



# IOS XR on a White Box



# IOS XR on a White Box



ONIE: OS Install Mode ...

Platform : x86\_64-accton\_as7816\_64x-r0  
Info: Mounting kernel filesystems... done.

```

Info: Mounting ONIE-BOOT on /mnt/onie-boot ...
Info: Making NOS install boot mode sticky.
Installing for i386-pc platform.
Installation finished. No error reported.
Info: Using eth0 MAC address: 3c:2c:99:1d:7e:71
<snip>
ONIE: Using DHCPv4 addr: eth0: 172.18.1.53 / 255.255.255.0
<snip>
Please press Enter to activate this console. Info: eth0: Checking link... up.
Info: Trying DHCPv4 on interface: eth0
ONIE: Using DHCPv4 addr: eth0: 172.18.1.53 / 255.255.255.0
  
```

```

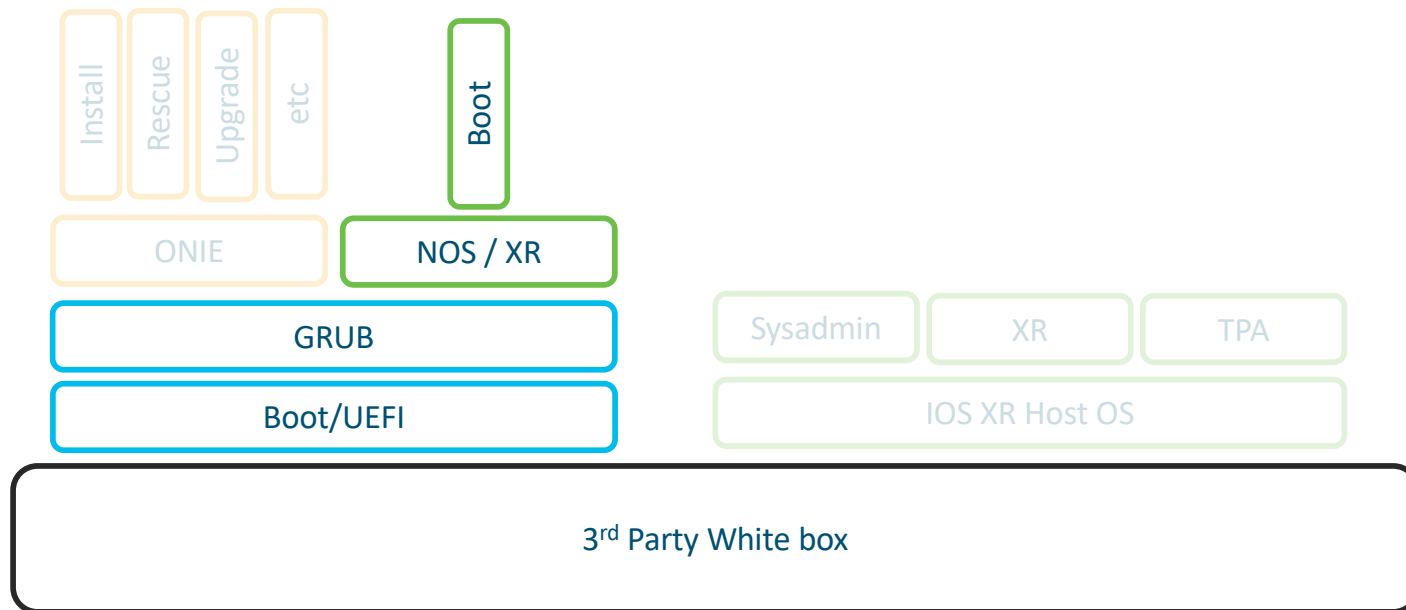
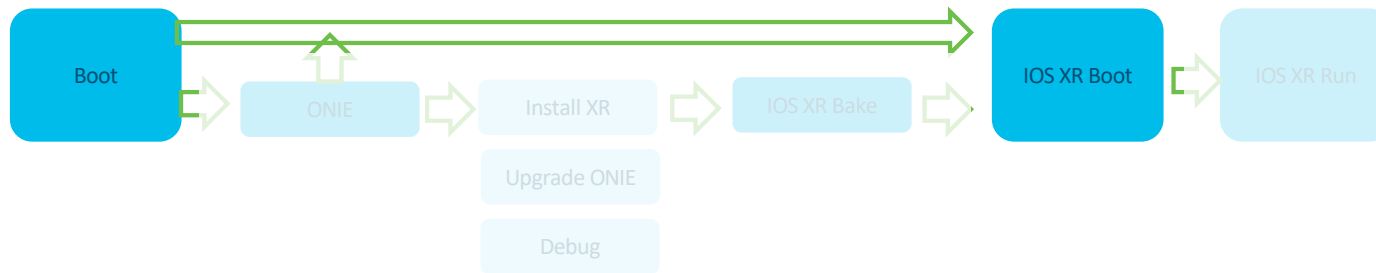
Info: Attempting http://172.18.1.249/XR/LATEST/iosxrwb-full-x.installer ...
ONIE: Executing installer: http://172.18.1.249/XR/LATEST/iosxrwb-full-x.installer
installer: computing checksum of original archive
installer: checksum is OK
  
```

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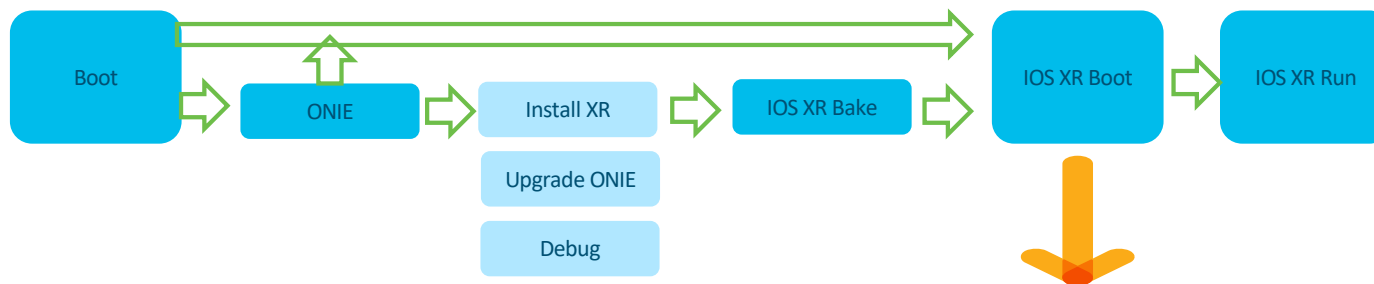
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# IOS XR on a White Box



# IOS XR on a White Box



Booting `eXR`

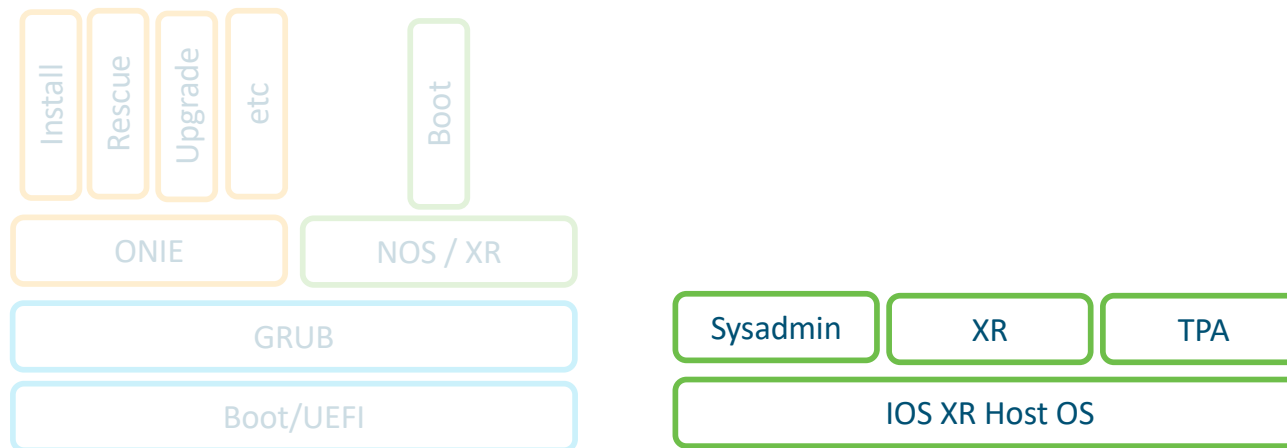
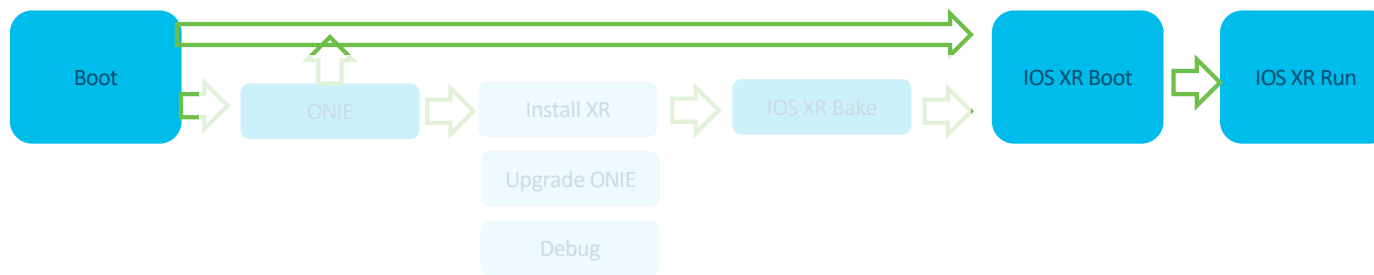
Loading eXR ...

[ 0.503276] Created proc for

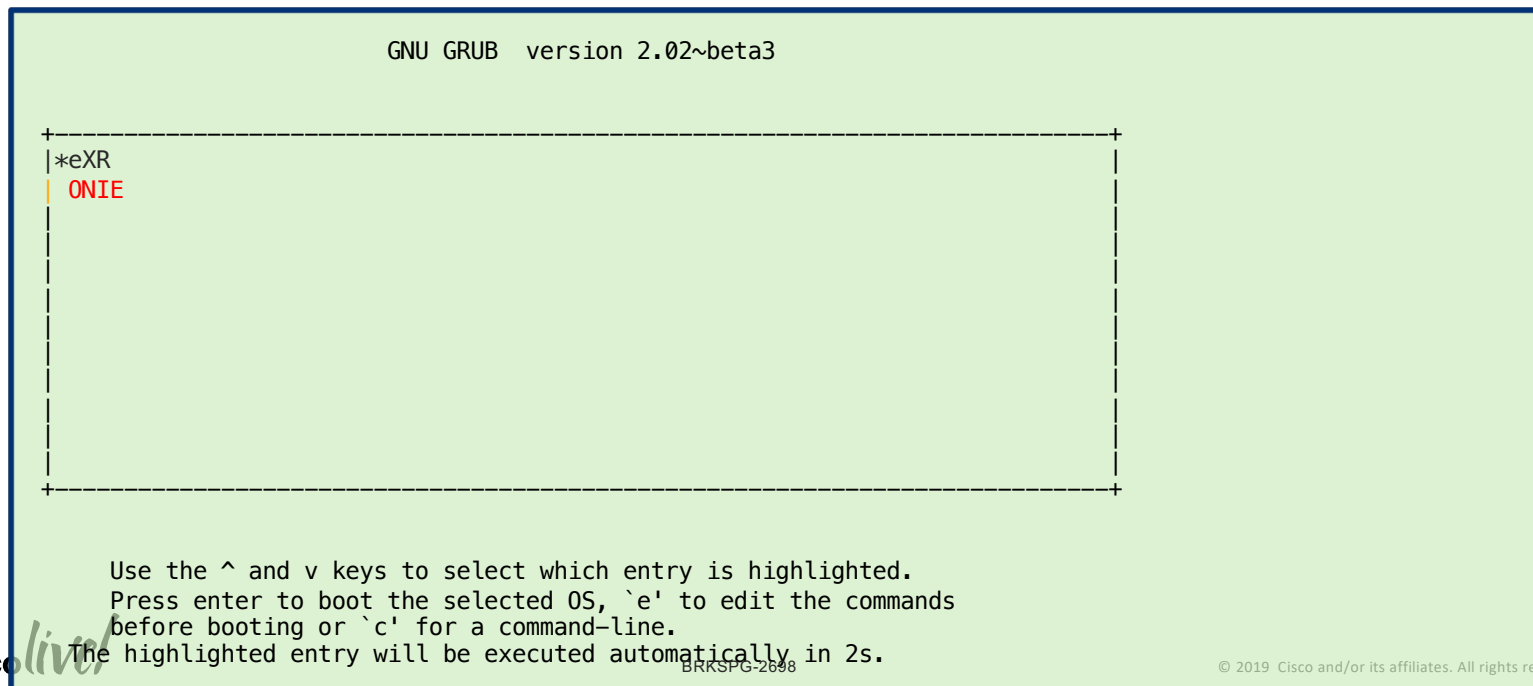
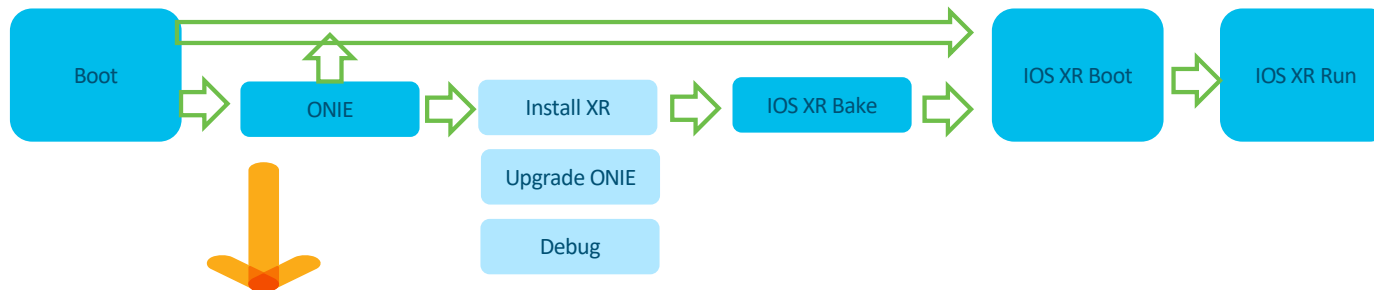
```
bigphysarea
[ 1.655990] i8042: No controller found
Switching to new root and running init.
tar: ./tmp: time stamp 2018-06-12 19:02:50 is 1607139.920533994 s in the future
Sourcing /etc/sysconfig/udev
Starting udev: [ OK ]
Starting udev
Populating dev cache
Running postinst /etc/rpm-postinsts/100-dnsmasq...
<snip>
Fri May 25 04:37:18 UTC 2018: Preparing disk for PLATFORM=iosxrwb:
Fri May 25 04:37:18 UTC 2018: Secondary disk is not present
```

ROUTER

# IOS XR on a White Box

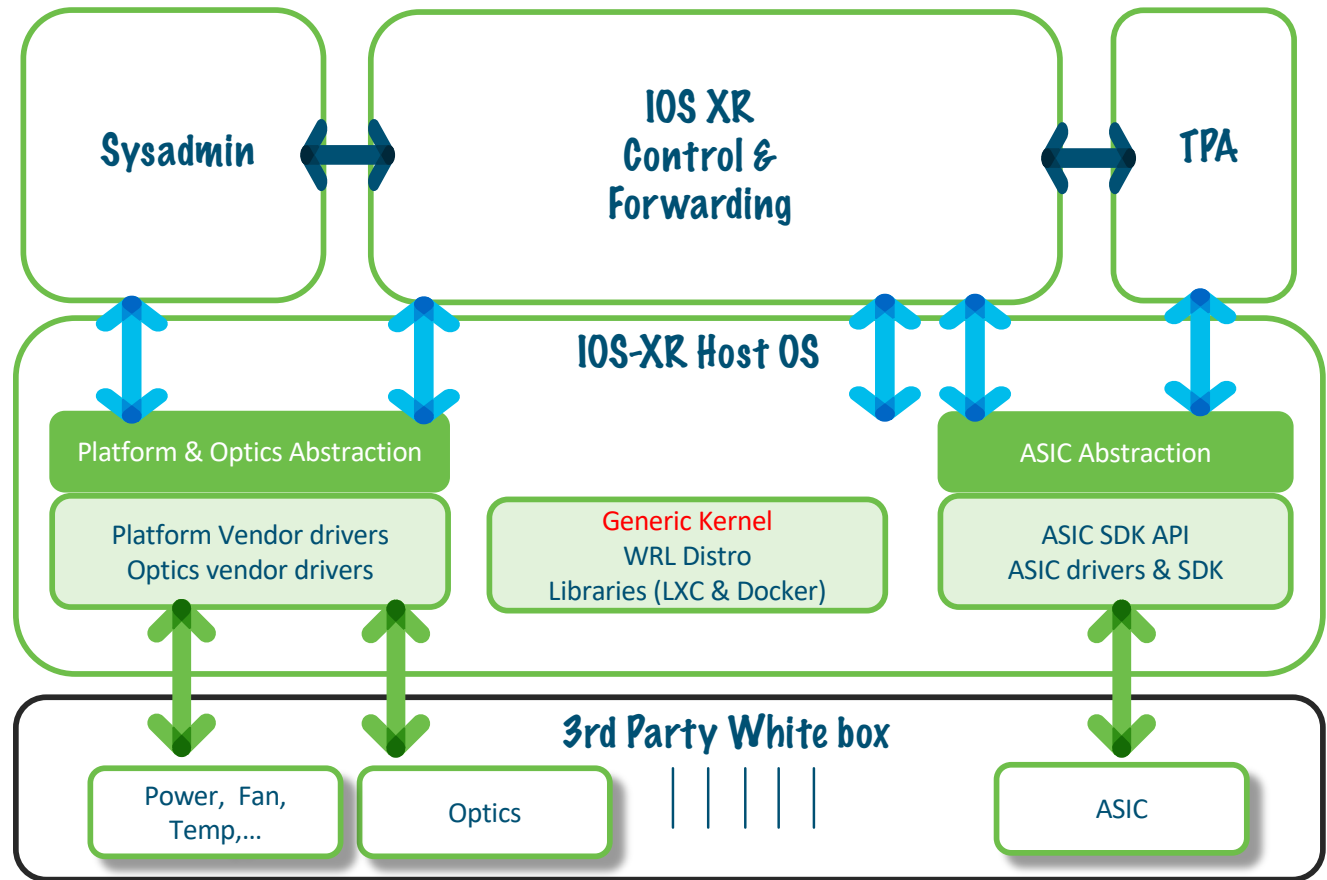
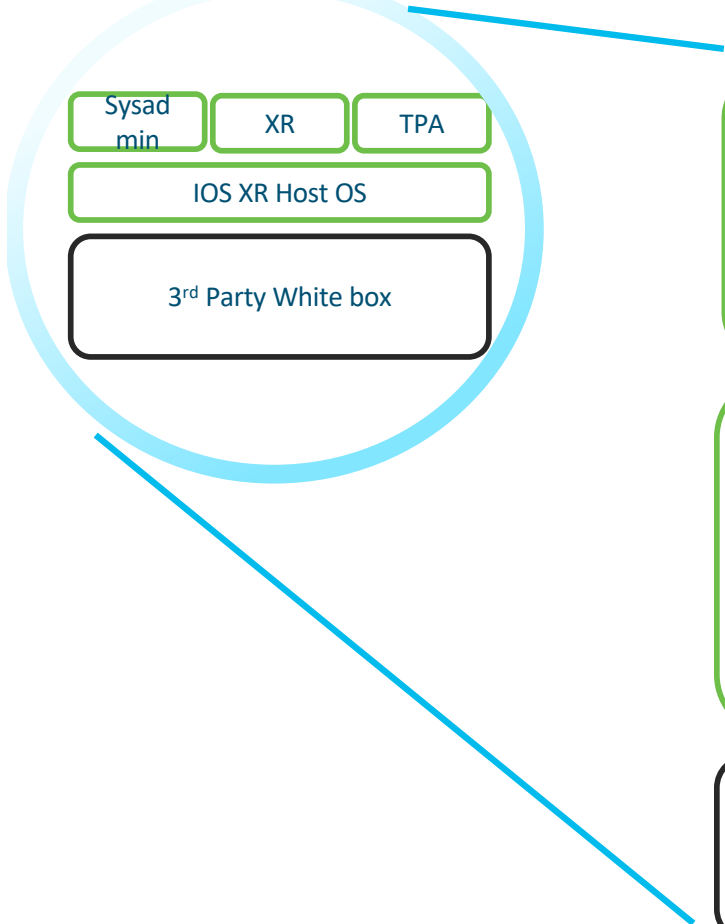


# IOS XR on a White Box





# IOS XR on a White Box



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# IOS XR on Whitebox - Commands

# IOS XR on a White Box

```
RP/0/RP0/CPU0:WB3#show ver
Sun Dec  2 08:07:33.966 UTC
Cisco IOS XR Software, Version 6.5.2.24I
Copyright (c) 2013-2018 by Cisco Systems, Inc.

Build Information:
  Built By      : ahoang
  Built On      : Wed Dec 12 21:25:01 PST 2018
  Built Host    : iox-ucs-021
  Workspace     : /auto/iox-ucs-021-san1/nightly/r65x_18.12.12C/iosxrwb
  Version       : 6.5.2.24I
  Location      : /opt/cisco/XR/packages/

cisco Accton_as7816_64x () processor
System uptime is 4 days 17 minutes

RP/0/RP0/CPU0:WB3#
```

# IOS XR on a White Box

```
RP/0/RP0/CPU0:WB3#show platform
```

```
Sun Dec  2 08:08:04.702 UTC
```

Node	Type	State	Config state
0/RP0/CPU0	7816-64X-0-AC-F(Active)	IOS XR RUN	NSHUT
0/FT0	7816-FN-BK	OPERATIONAL	NSHUT
0/FT1	7816-FN-BK	OPERATIONAL	NSHUT
0/FT2	7816-FN-BK	OPERATIONAL	NSHUT
0/FT3	7816-FN-BK	OPERATIONAL	NSHUT

```
RP/0/RP0/CPU0:WB3#
```

```
RP/0/RP0/CPU0:WB3#show ip int br
```

```
Sun Dec  2 08:08:19.538 UTC
```

Interface	IP-Address	Status	Protocol	Vrf-Name
Loopback0	6.1.1.107	Up	Up	default
FortyGigE0/0/0/0	192.107.200.107	Up	Up	default
FortyGigE0/0/0/1	unassigned	Shutdown	Down	default

```
<snip>
```

# Ecosystem

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Illustrative. Non exhaustive

# The Ecosystem ...

## Network Operating System (NOS)



## Platform OS



## Whitebox HW

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# SP & NOS/SW Vendor Investments/Partnerships



AT&T purchased Vyatta Open-Sourced to OCP as DANOS <sup>1,2</sup>



DT partnering with rtBrick for Access 4.0 <sup>3</sup>



Telstra Ventures invested US\$43M in Cumulus (33% holding) <sup>4</sup>

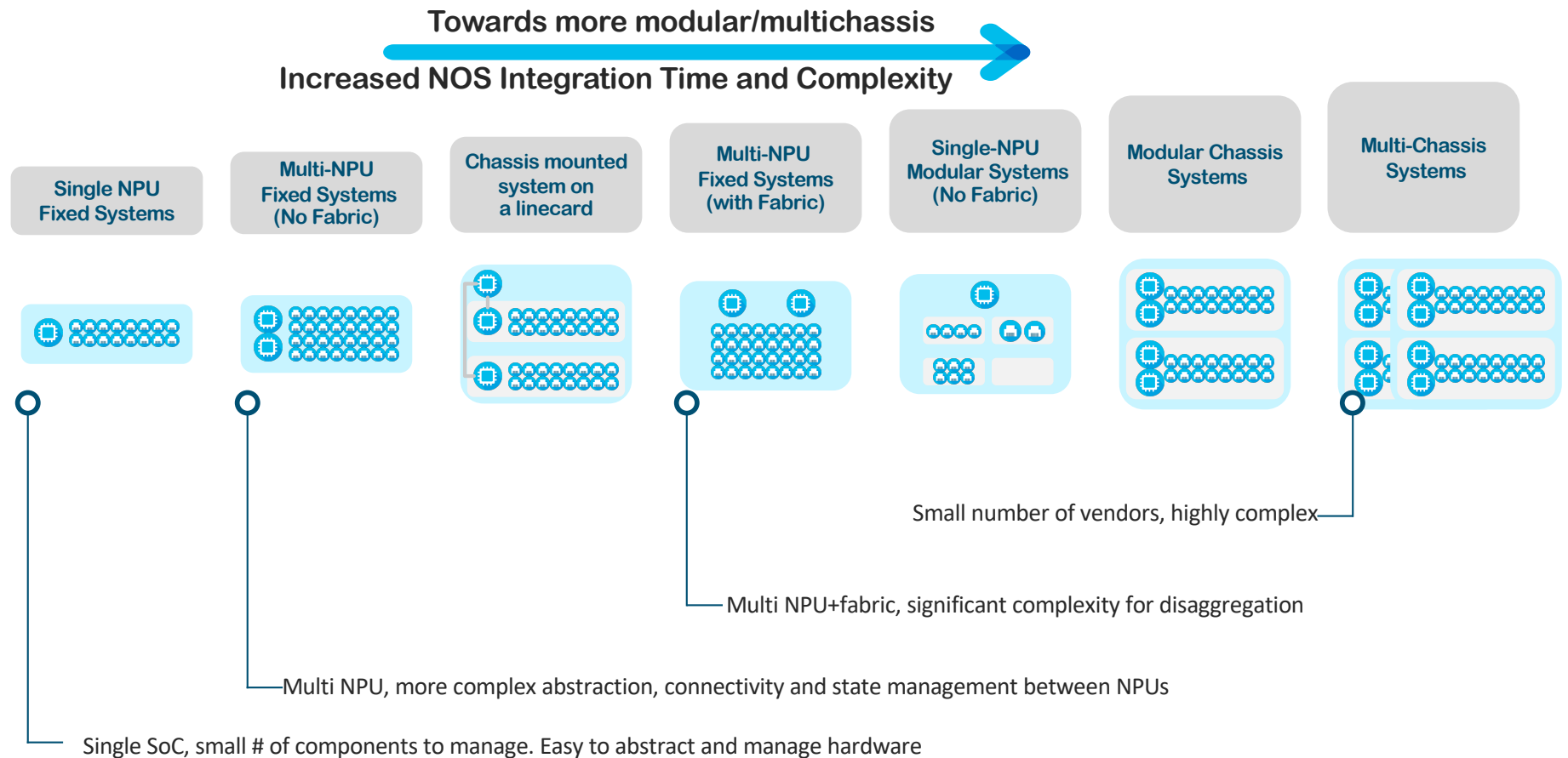


Reliance buys Radisys to compliment RJIO SW disagg efforts <sup>5</sup>

1. [https://about.att.com/story/att\\_to\\_acquire\\_vyatta\\_software\\_technology\\_from\\_brocade.htm](https://about.att.com/story/att_to_acquire_vyatta_software_technology_from_brocade.htm)
2. <https://www.sdxcentral.com/articles/news/atts-dnos-morphs-linux-foundations-danos/2018/03/>
3. <https://layer123.com/sdn-presentations/2-Wednesday.zip> (Presentation RX14833)
4. <https://www.itnews.com.au/news/telstra-ventures-backs-cumulus-networks-481705>
5. <https://www.sdxcentral.com/articles/news/reliance-industries-buys-radisys-for-about-67-million/2018/07/>

# Lessons Learnt

# Routing System Form Factors And Disaggregation



# Disaggregation Applicability

Cell Site  
IP Edge  
Customer Prem

Subscriber Aggregation  
IP Edge (ex L3VPN, MEF)  
HA, Scale, Rich Feature Sets

Scale, QOS  
Traffic Engineering  
Massive bandwidth  
Peering functions

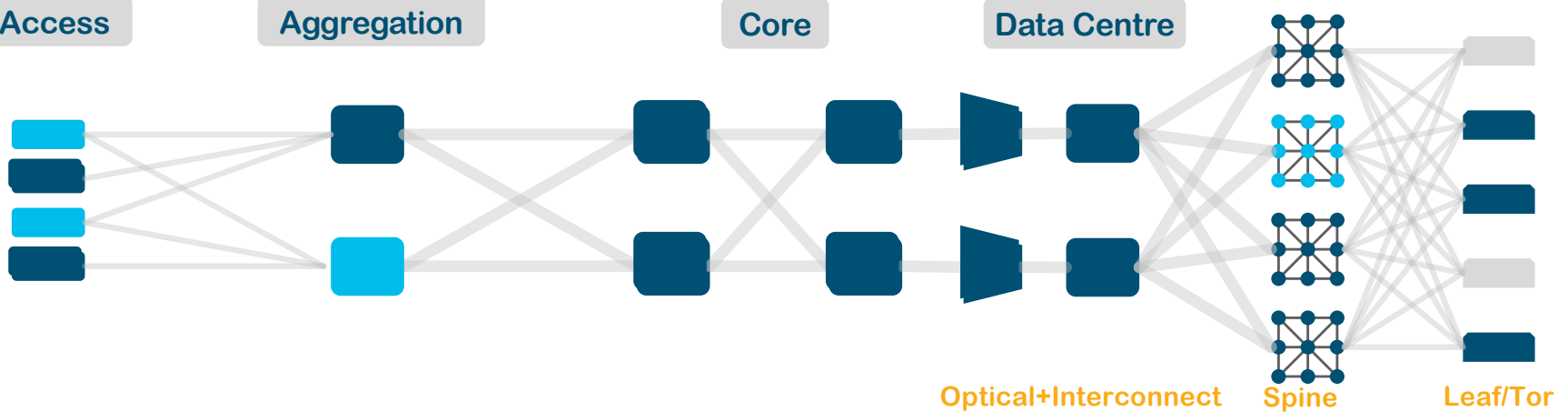
Top or Rack (TOR)  
Spine - Leaf

Access

Aggregation

Core

Data Centre



Disaggregation  
Applicability



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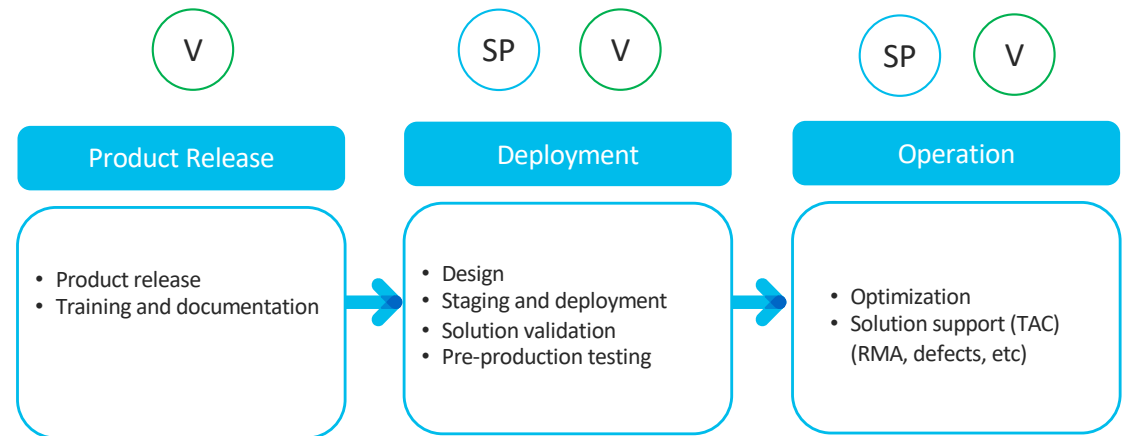
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Disaggregated (HW or SW)

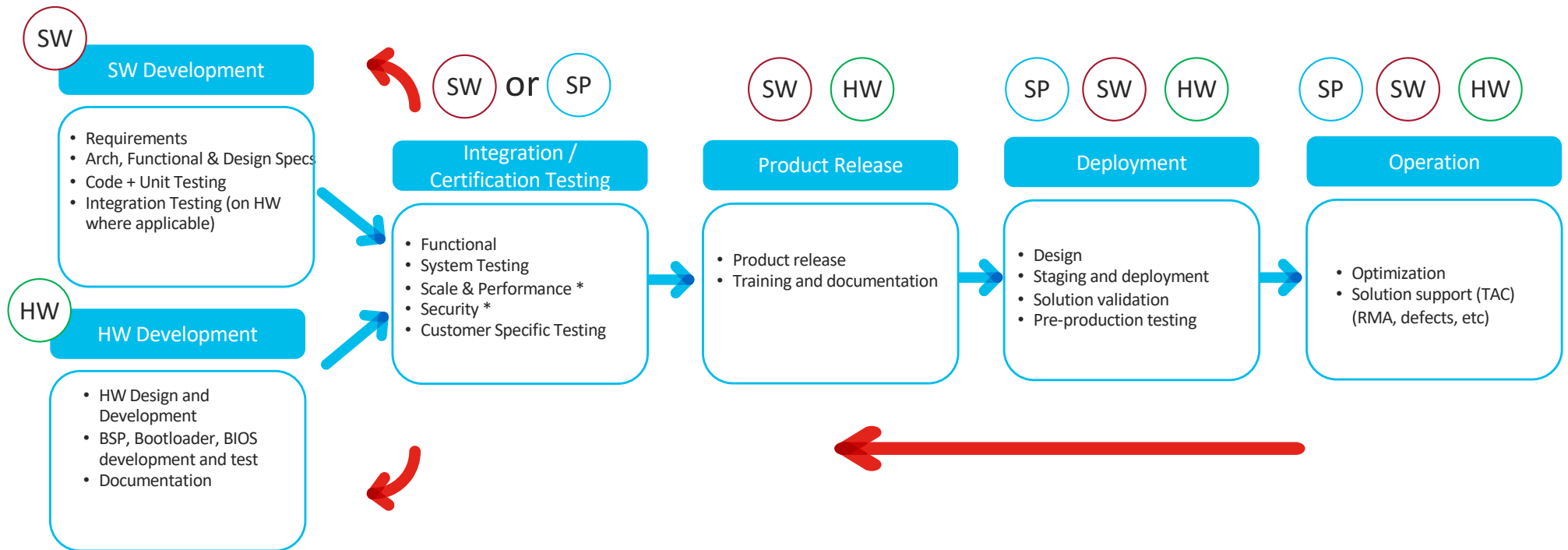
Integrated

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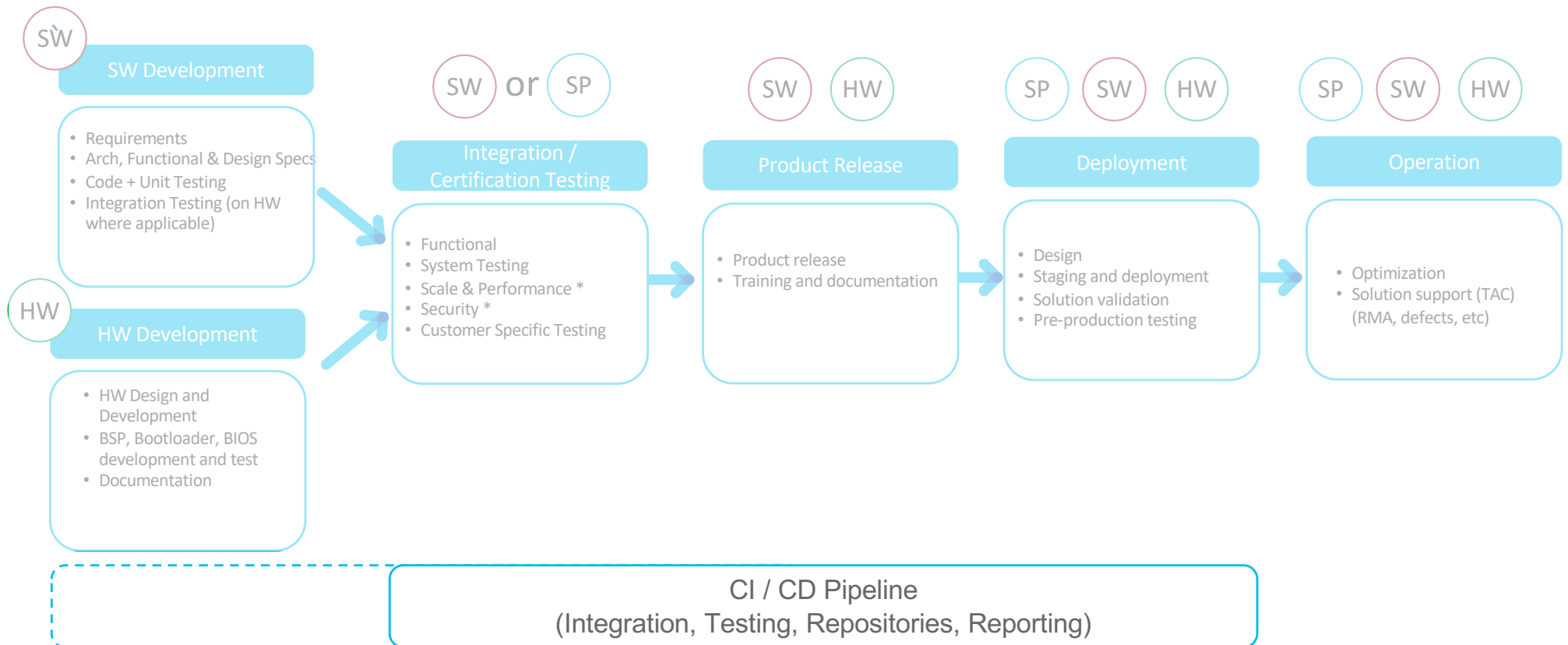
# End to end deployment process



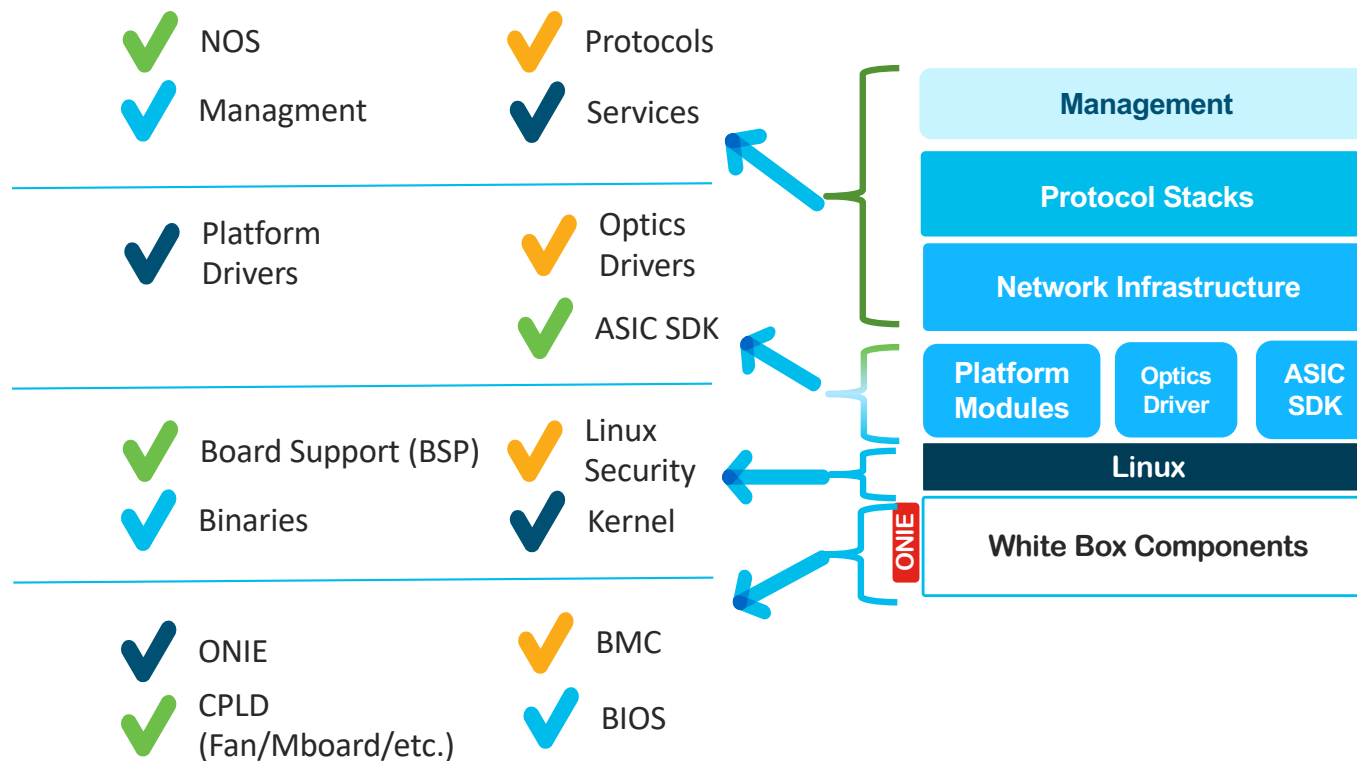
# End to end development and deployment process



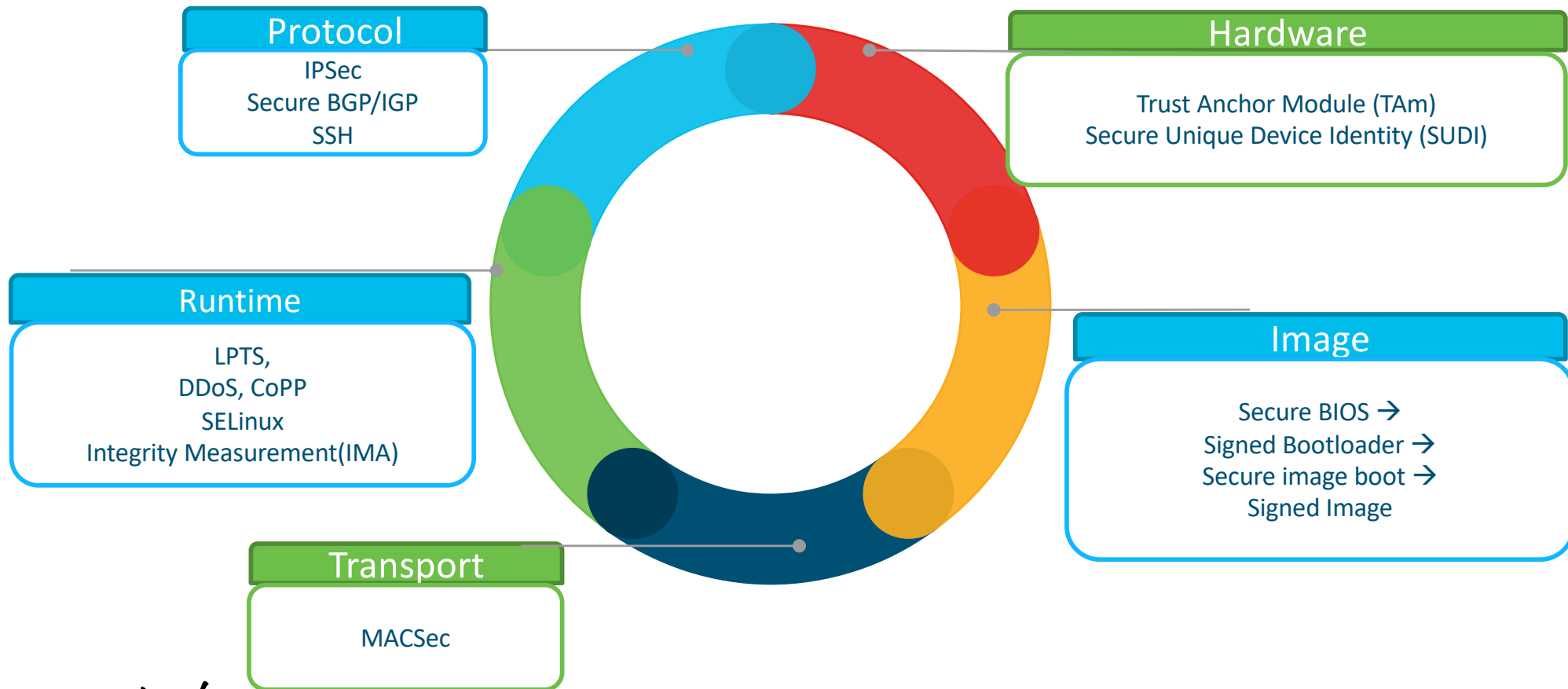
# Operating Model Implications



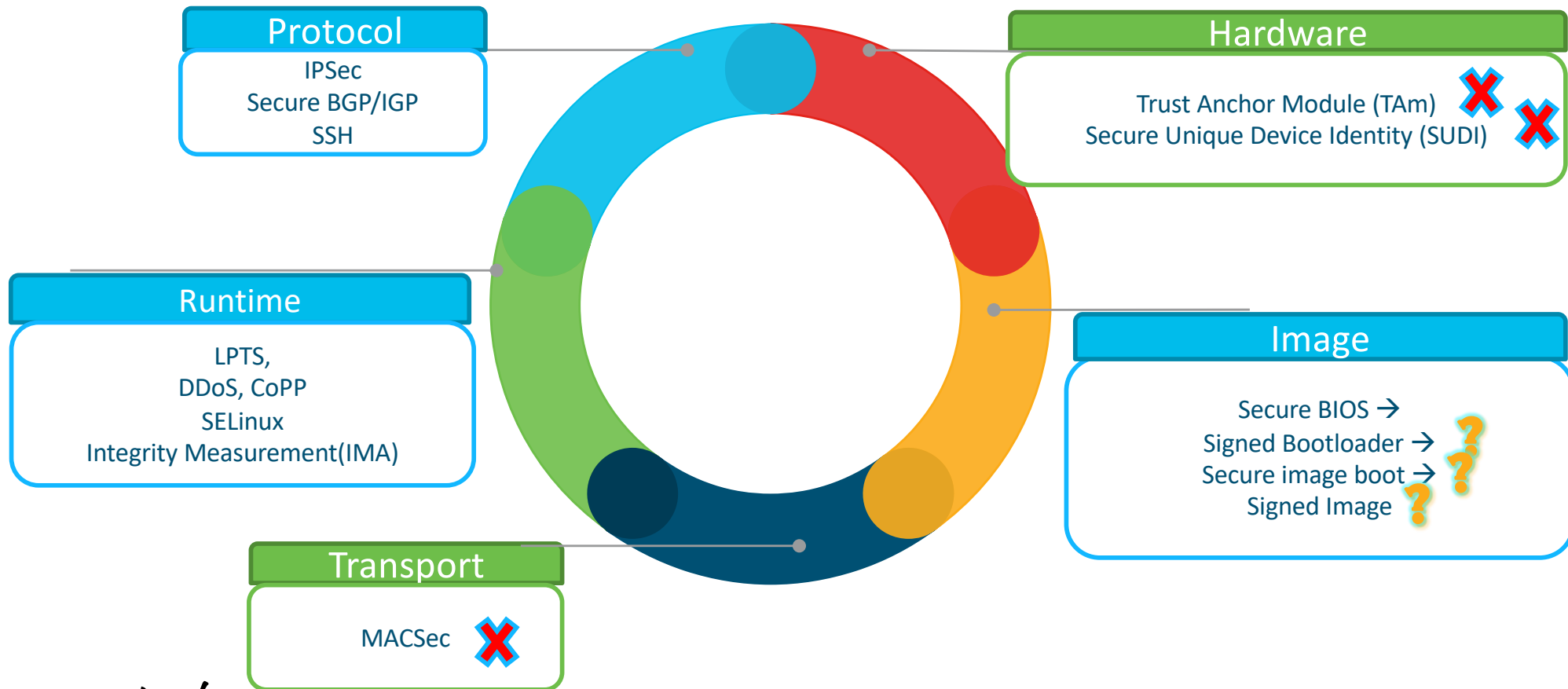
# Integration Implications



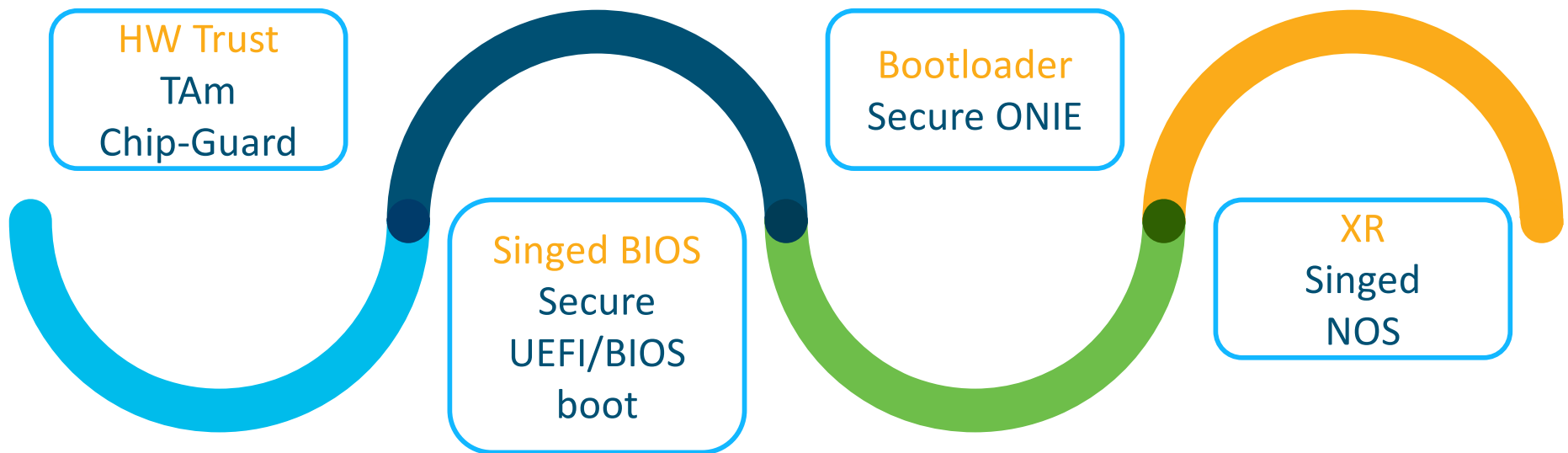
# Trust & Security: End to End



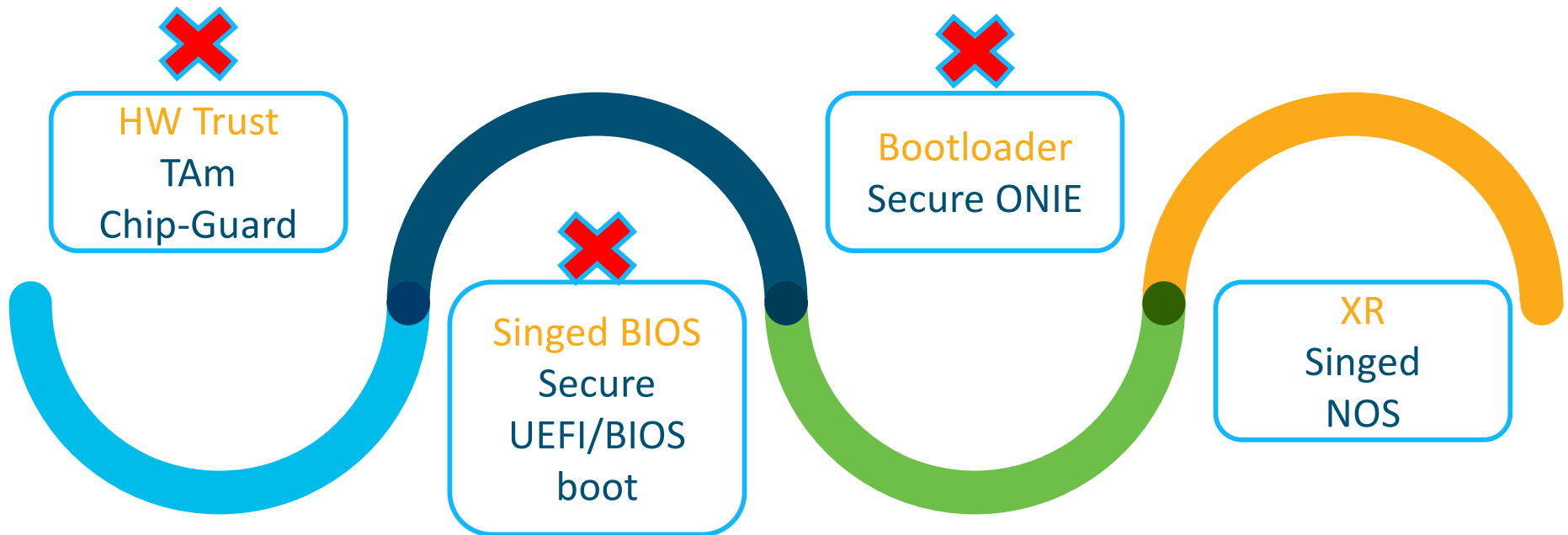
# Trust & Security: End to End



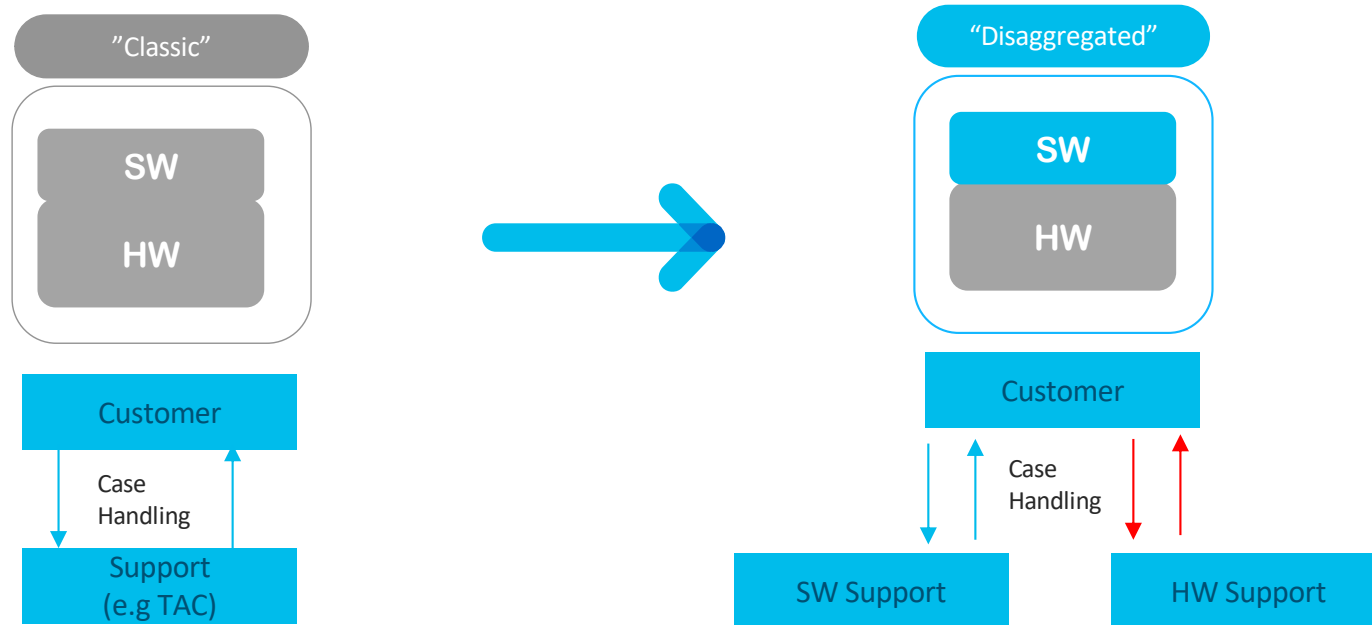
# Secure Boot



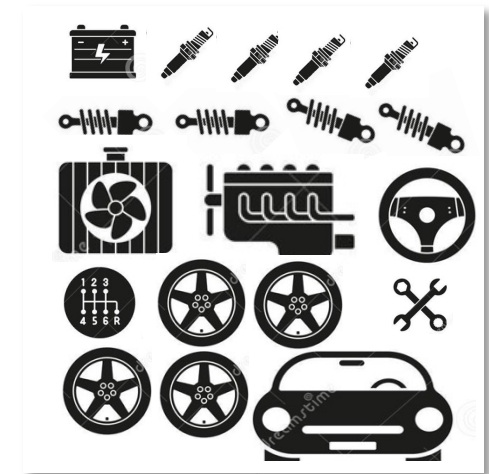
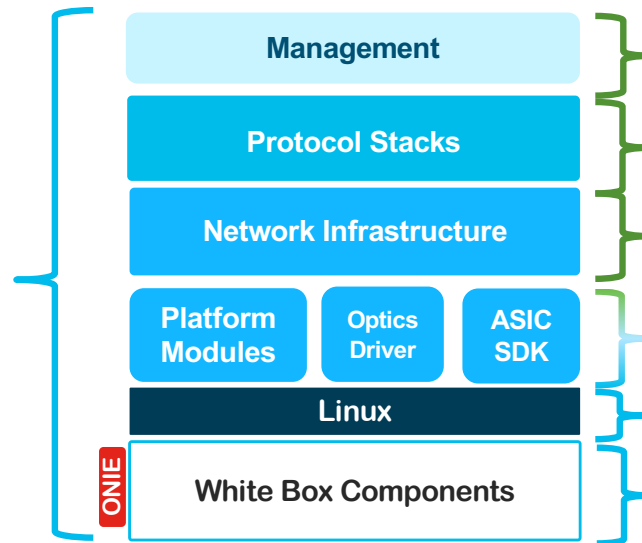
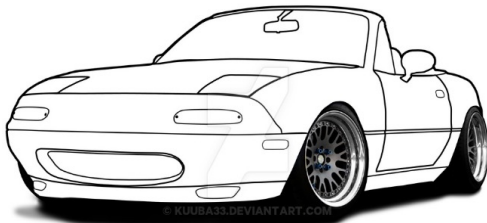
# Secure Boot



# Support Model Implications



# Serviceability

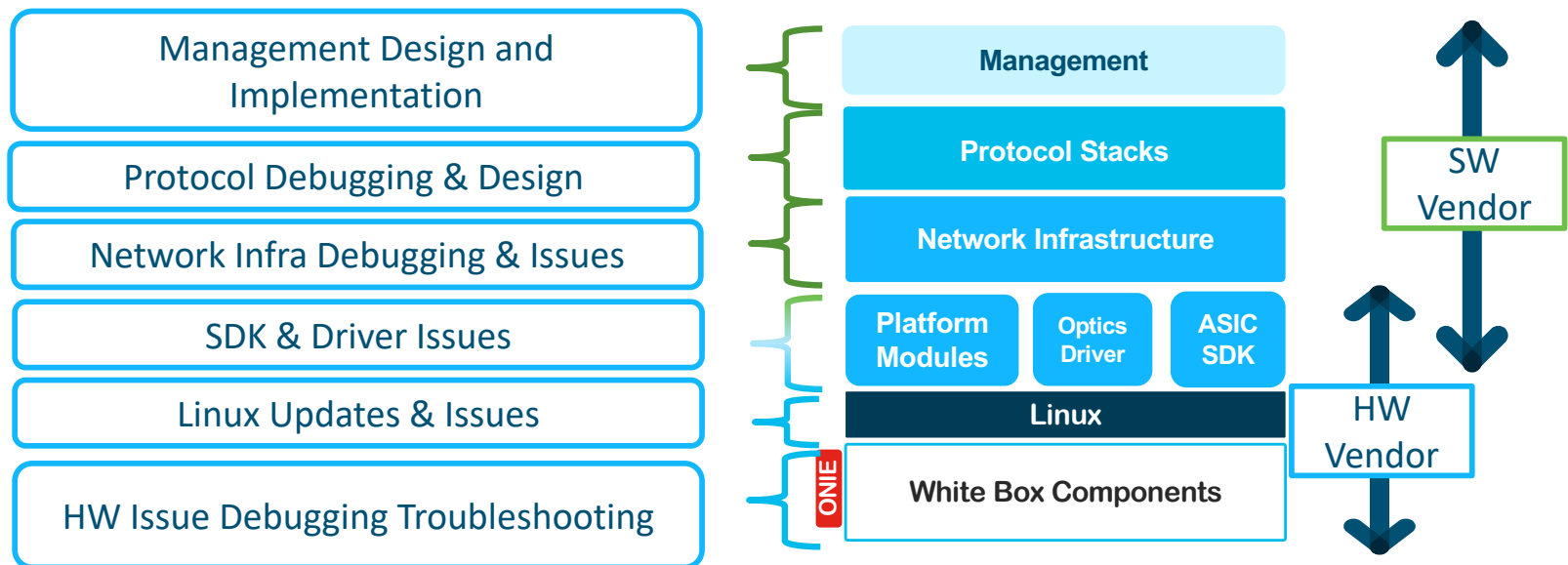


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BRKSPG-2698

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# Serviceability



# Summary

# Cisco View



## Disagg => Diff Value Proposition

Separates value from components and modules



## Not Just Web Players

Business and operational benefits may be universally appealing across SP and ENT



## Cisco Strengths

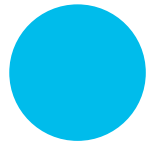
Cisco offers strong value including component IP, supply chain, and services capabilities



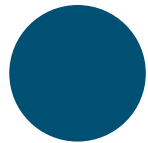
## Accessing New TAM

Supports recurring services and SW revenue – New markets for disagg stacks and SI services

# Summary



Network disaggregation is real and happening



Disaggregation is :

- Separation of HW from SW
- Layering the SW stack



Increased flexibility and options

- e.g. HW, NOS, ASIC



Increased complexity and cost

- Integration, Support, Serviceability, Security



Thank you

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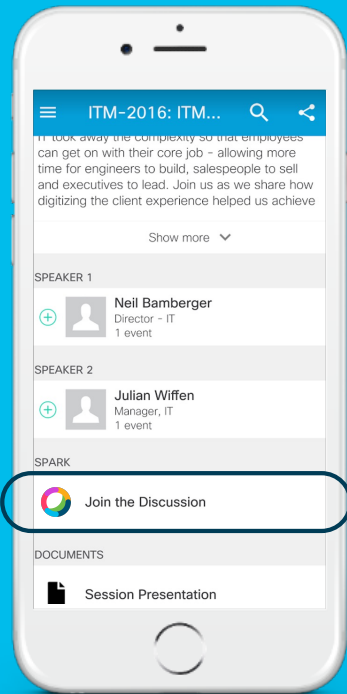
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